

Portfólio Demonstrativo Cristiano Rodrigo – Consultor BI

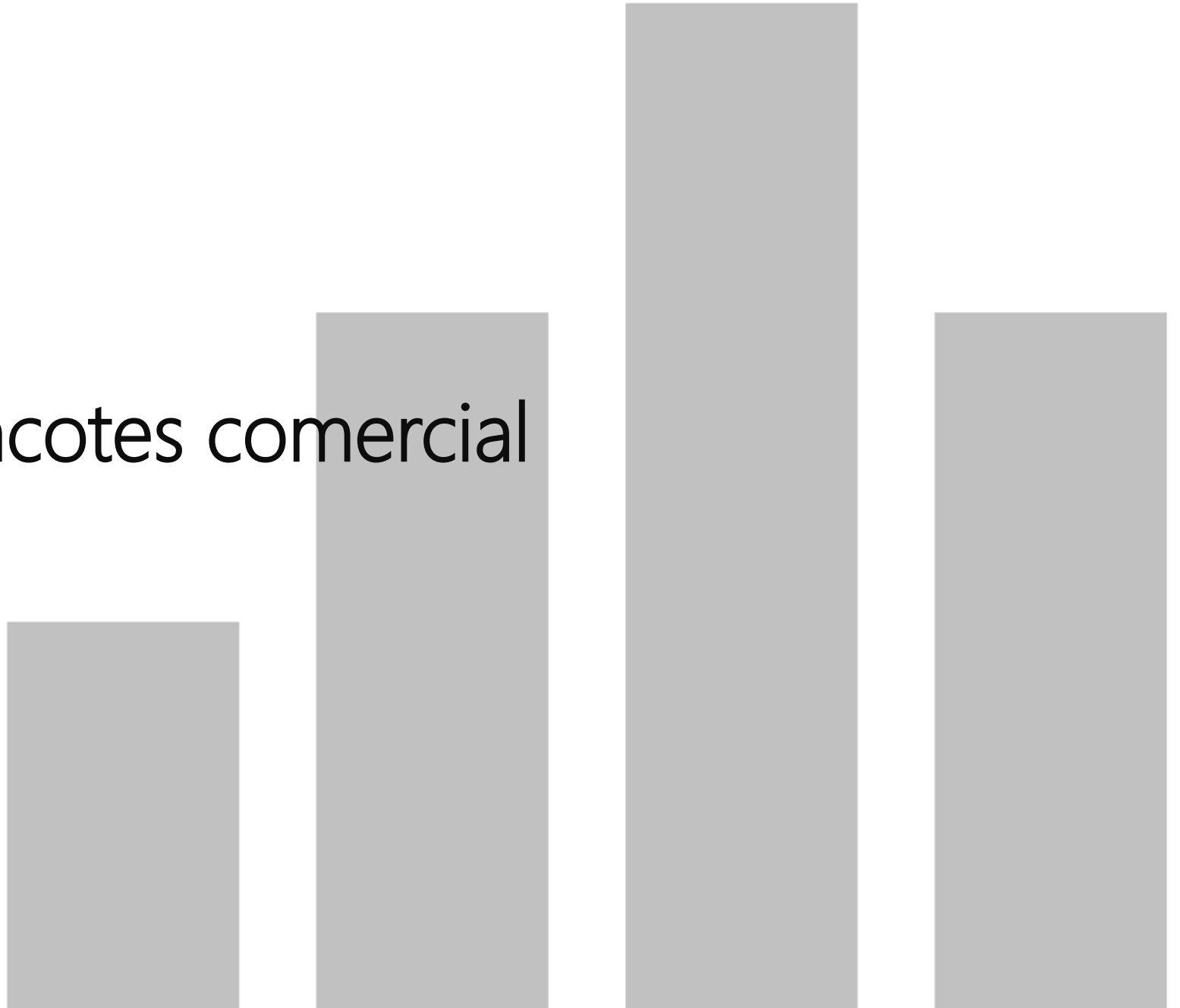
[View in Power BI](#) ↗

Last data refresh:
10/07/2023 17:26:59 UTC

Downloaded at:
31/07/2023 19:55:44 UTC

Booking dos pacotes comercial

[View in Power BI](#) ↗



BOOKINGS PDTES DE DIC-22

Mes/año

dic-22

Administrador de contrato

Bertha Larrea

Carlos Jesus Arturo Paredes Fuentes

Diego Arturo Saldarriaga Diaz

Renzo Martin Motta Salazar

2.924

TM SP

175

TM booked (sin confirmar)

2.749

TM Booked

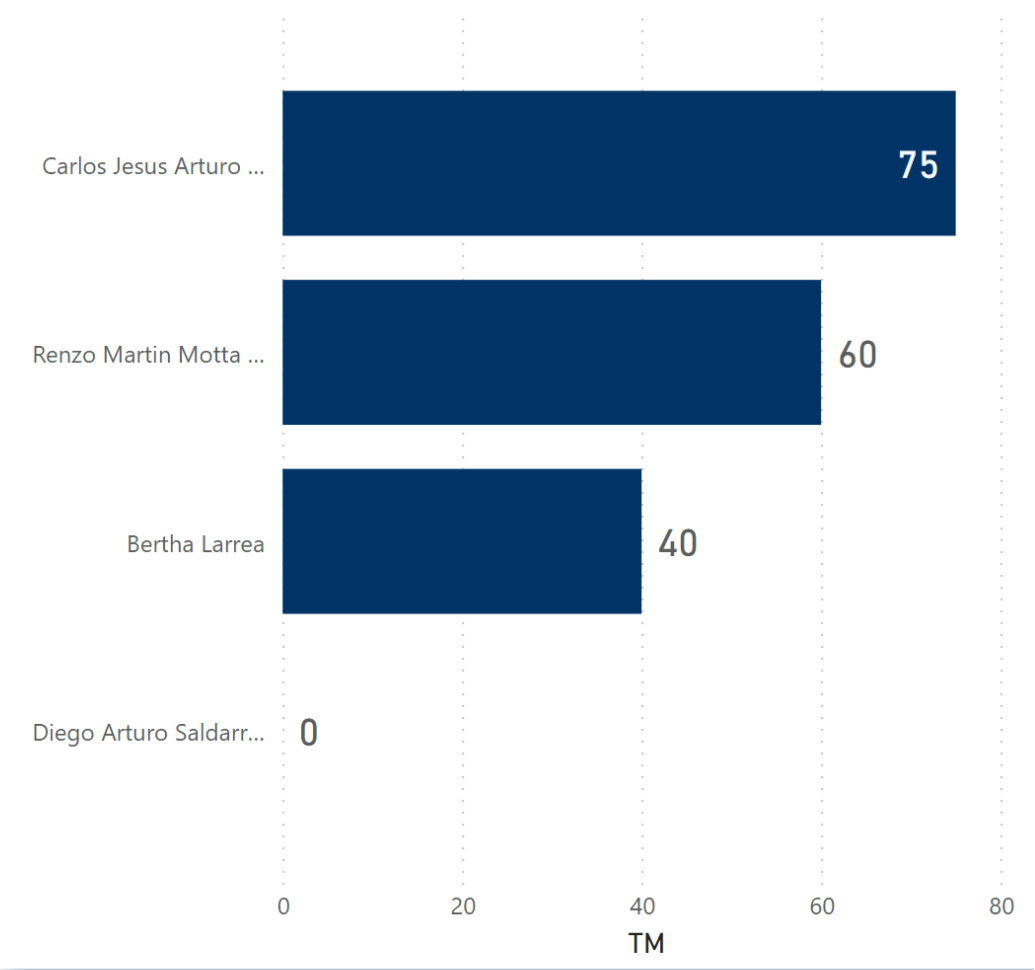
175

TM pendiente por bookear

Actualizado: 31/07/2023 6:14:32

Cientes	TM SP	TM Booked	TM pdte a bookear
▲			
⊕ BELMONT METALS INC.	14	14	0
⊖ JOHNSON CONTROLS ENT	80	80	0
⊖ New Orleans	80	80	0
STD 100		6	-6
STD 99.9%	80	74	6
⊕ NATHAN TROTTER	60		60
⊕ PHOENIXX, L.P.	125	50	75
⊕ PMC ORGANOMETALLIX,I	220	180	40
⊕ RAFFEMET PTE LTD	575	575	0
⊕ SEVELAR S.A.	100	100	0
⊕ SPECIALTY CHEMICAL S	20	20	0
⊕ TOYOTA TSUSHO ASIA P	340	340	0
Total	1.534	1.359	175

Bookings pendientes por Adm



Cliente

Cientes

Región/POD

Todos

Administrador

Todos

Adelanto?

☐ Adelanto solici...

Quotas

Todos

Material

Todos

Mes

Todos

Año

2022

Incoterm

Todos

Pesos teoricos (TM)	ene-22		feb-22		mar-22		abr-22		may-22		jun-22		jul-22		ago-22		sep-22		oct-22		nov-22		dic-22		Total	
Clients_Name	SP	Book	SP	Book	SP	Book	SP	Book	SP	Book	SP	Book	SP	Book	SP	Book	SP	Book	SP	Book	SP	Book	SP	Book	SP	Book
+																	170								170	
+ A.M.P.E.R.E. ALLOYS			50	50	25	25	25	25	25	25	25	25			50	50	25	25	25	25	25	25	25	25	300	300
+ ACARER METAL SANAYI	50	50	50	50	50	50	25	25	25	25	50	50	25	25	50	50	50	50	25	25	50	50	50	50	500	500
+ AIM METALS & ALLOYS	60	60					60	60	100	100	20	20	20	20	140	140			80	80					480	480
+ AO METALLON															50	50					25	25			75	75
Total	1.712	1.712	1.405	1.405	1.595	1.595	1.739	1.739	1.677	1.677	2.146	2.145	2.391	2.391	2.988	2.983	2.974	2.973	2.478	2.482	2.910	2.909	2.924	2.749	26.939	26.760

Shipping schedule | Update: 31/07/2023 6:14:32

Customer	LE	PO	Quota	Vessel	ETD Callao	BL Date	ETA Destination	TT	TEU	MT	Material	
TOYOTA TSUSHO ASIA P	544/2021	N/A	Dec-21	WAN HAI	2/01/22	2/01/22	10/02/2022	39	9	180	STD 100, Senju(180)	
PMC ORGANOMETALLIX,I	596/2021	42492	Dec-21	MSC JEONGMIN	2/01/22	2/01/22	21/01/2022	19	5	100	STD 99.9%(100)	
AIM METALS & ALLOYS	625/2021	A9311 & A9312	Dec-21	MSC JEONGMIN	2/01/22	2/01/22	04/03/2022	61	2	40	STD N(40)	
SOLDADURA DE MEXICO	627/2021	C4827	Dec-21	WAN HAI	2/01/22	2/01/22	10/01/2022	8	2	40	STD N(40)	
SOLDADURA DE MEXICO	628/2021	C4828	Dec-21	WAN HAI	2/01/22	2/01/22	10/01/2022	8	2	40	STD N(40)	
SOLDADURA DE MEXICO	635/2021	C4829	Jan-22	WAN HAI	2/01/22	2/01/22	10/01/2022	8	2	40	STD N(40)	
SOLDADURA DE MEXICO	636/2021	C4830	Jan-22	WAN HAI	2/01/22	2/01/22	10/01/2022	8	3	60	STD N(60)	
WILLIAM BLYTHE LIMIT	604/2021	N/A	Dec-21	SANTOS EXPRESS	5/01/22	5/01/22	28/01/2022	23	2	50	STD 25 SHOT(50)	
PMC ORGANOMETALLIX,I	663/2021	43257	Jan-22	MSC JENNIFER II	13/01/22	13/01/22	08/03/2022	54	6	120	STD 99.9%(60) ; STD 99.9% SHOT(60)	
WILHELM GRILLO HANDE	648/2021		Jan-22	ALGOL	17/01/22	17/01/22	24/02/2022	38	1	25	STD N(25)	
GALATA CHEMICALS GMB	618/2021	4500233171 + 4500233172	Jan-22	ERVING	18/01/22	18/01/22	12/02/2022	25	2	50	STD N Sb<150(50)	
SEVELAR S.A.	629/2021		Jan-22	ERVING	18/01/22	18/01/22	28/02/2022	41	2	50	STD 50(50)	
ARCELORMITTAL SOURCI	659/2021	31993357 / 2	Dec-21	ERVING	18/01/22	18/01/22	28/02/2022	41	1	27	STD 50(27)	
TOYOTA TSUSHO ASIA P	653/2021	N/A	Jan-22	FVER LOGIC	20/01/22	20/01/22	05/03/2022	44	1	20	STD 99.99% Seniu(20)	
Total								33		26.760		

Región/POD

Todos

Mes

enero

Año

2022

Actualizado: 31/07/2023
6:14:32

Cliente

Filtrar por cliente

Embarques (ex) de estaño enero



Semana / día / nave / cliente		TM
Semana 1		500
+ 02	MSC JEONGMIN ▶	140
+ 02	WAN HAI ▶	360
Semana 2		50
+ 05	SANTOS EXPRESS ▶	50
Semana 3		120
+ 13	MSC JENNIFER II ▶	120
Semana 4		527
+ 17	ALGOL ▶	25
+ 18	ERVING ▶	127
+ 20	EVER LOGIC ▶	20
+ 20	MSC PERLE ▶	20
+ 21	CAP ANDREAS ▶	25
+ 21	MSC CAROLE ▶	310
Semana 5		515
+ 24	WARNOW BELUGA ▶	25
+ 27	EVER LISSOME ▶	20
+ 28	MAERSK BRATAN ▶	50
+ 30	MSC BRANKA ▶	420
Total		1.712

Total TM embarques

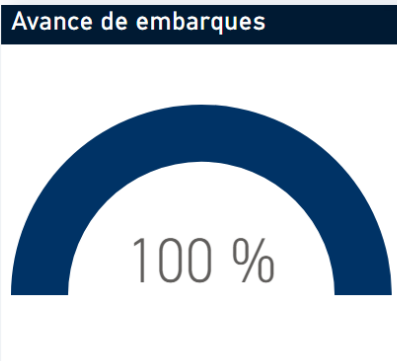
1.712

Total TM embarques DAT

77

Total TM por embarcar

0



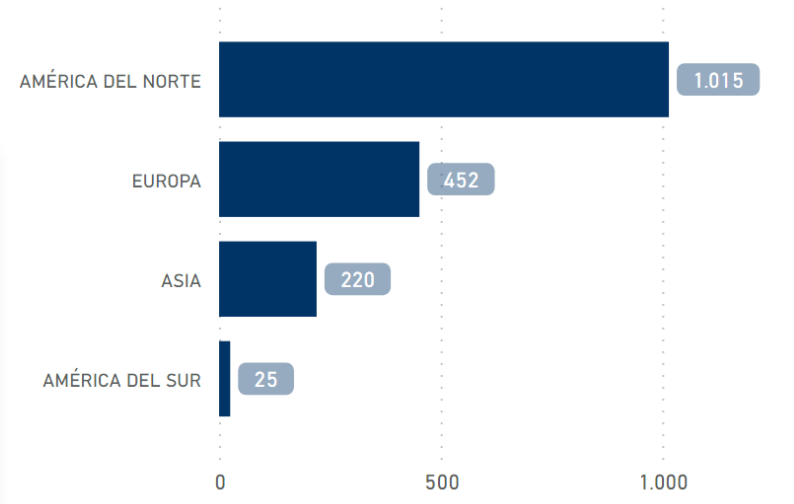
Total TM embarcado

1.712

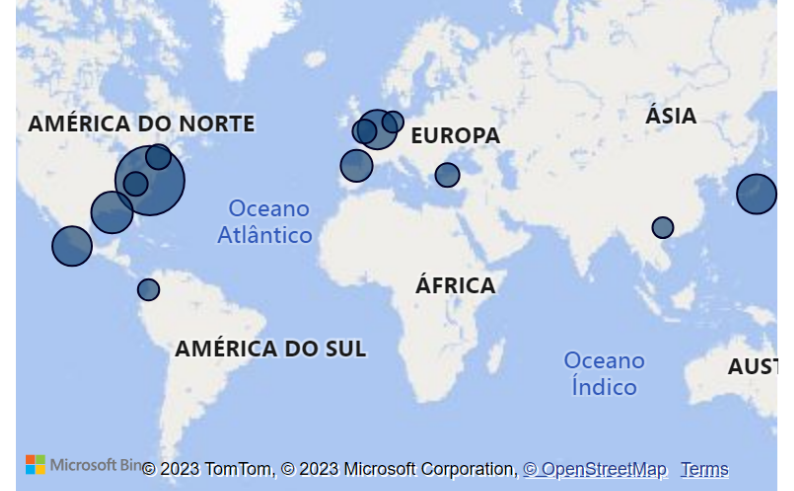
Total roleado fuera del mes

225

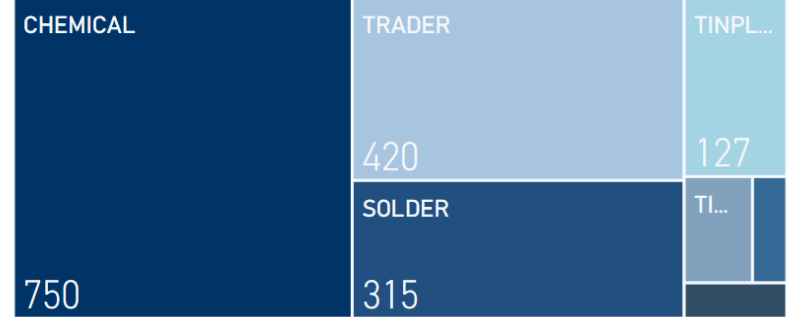
Embarques por zona (TM)



Embarques por zona (mapa)



Embarques por industria(TM)





ROLEO INDEX

Actualizado: 31/07/2023 6:14:32

Mes
Todos

Año
Todos

TM total

67.524

TM roleadas >3 d

5.152

Roleo index

8 %

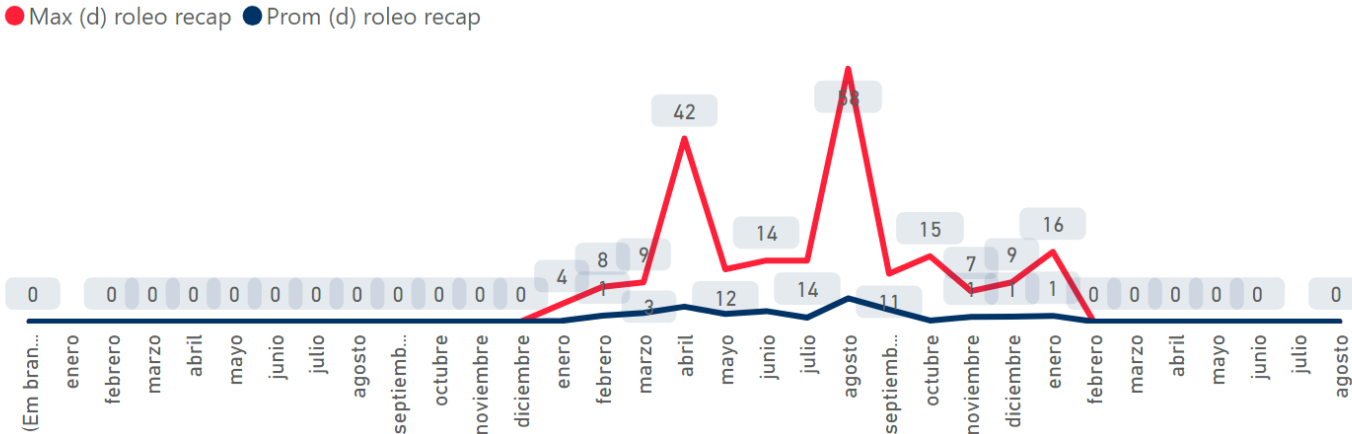
Max (d) roleo

58

Prom (d) roleo

1

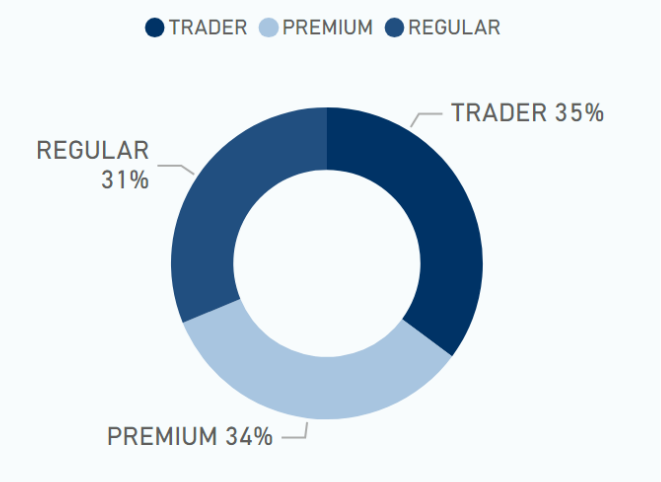
Días de retraso en zarpe por mes



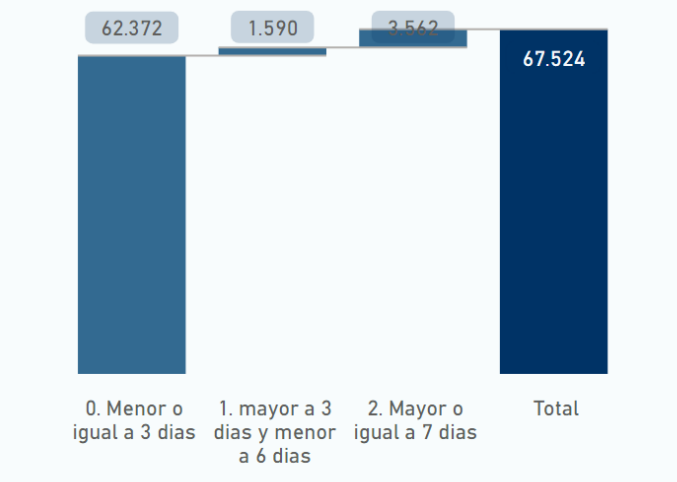
Total TM afectadas por roleos

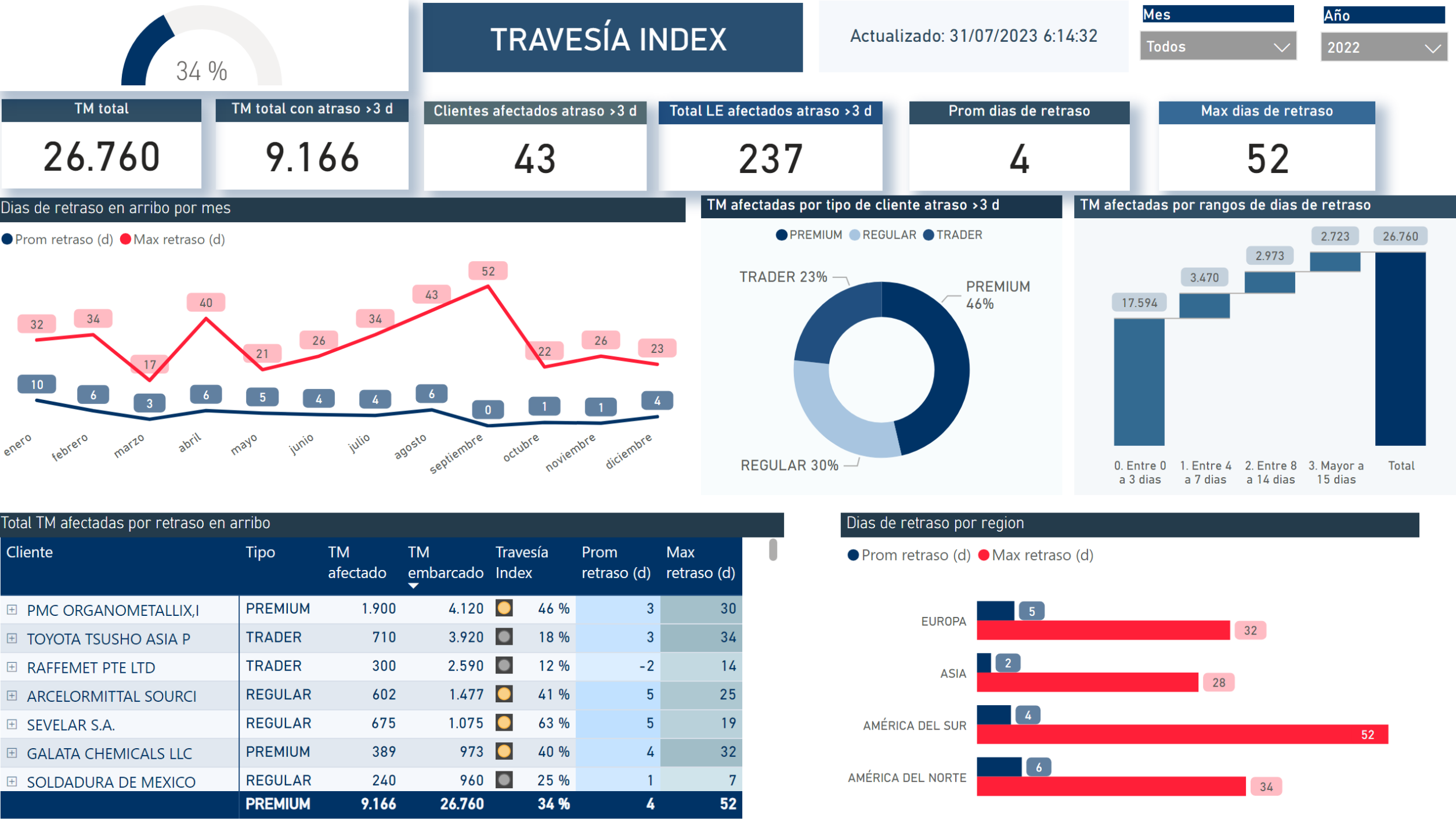
Clients_Name	% roleo index	TM total	TM roleados	Prom (d) roleo	Max (d) roleo
INDIUM CORPORATION O	6 %	1.302	80	1	58
AIM METALS & ALLOYS	5 %	1.758	80	2	56
A.M.P.E.R.E. ALLOYS	13 %	800	100	2	43
TATA STEEL IJMUIDEN	12 %	825	100	4	43
U.S. STEEL KOSICE S.	9 %	1.400	125	2	43
MASON CORPORATION	5 %	420	20	2	42
FELDER GMBH. LÖTTECH	7 %	700	50	2	36
PHOENIX, L.P.	9 %	1.725	150	1	16
GALATA CHEMICALS LLC	14 %	3.099	433	1	15
ER-BAKIR ELEKTROLITI	33 %	75	25	5	14
JOHNSON CONTROLS ENT	18 %	1.668	300	1	14
SPECIALTY CHEMICAL S	29 %	140	40	3	14
GULBRANDSEN. INC.	6 %	898	50	0	13
ACARER METAL SANAYI	11 %	1.125	125	1	12
SOLDADURA DE MEXICO	15 %	2.057	300	1	12
LUDWING WUNKHAUS Y C	100 %	2	2	11	11
PMC ORGANOMETALLIX,I	8 %	9.799	740	1	11
RAFFEMET PTE LTD	12 %	4.130	500	1	10
8 %		67.524	5.152	1	58

TM afectadas por tipo de cliente >3 d



TM afectadas por rangos de días de retraso





DAMAGE CONTROL DE

Actualizado: 31/07/2023 6:14:32

Mes de Cuota

Todos

Año

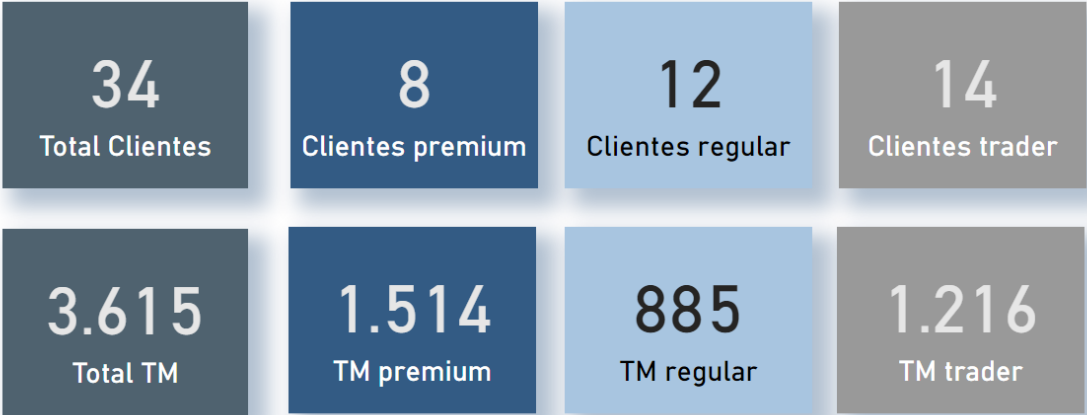
2022

Adm

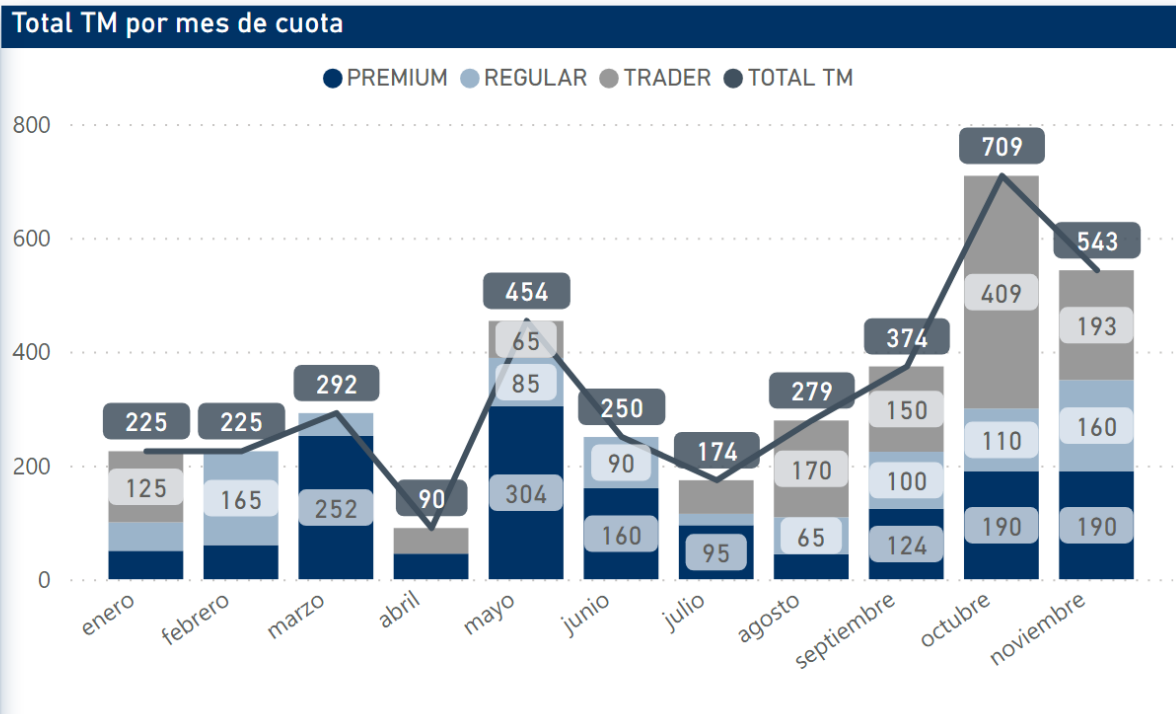
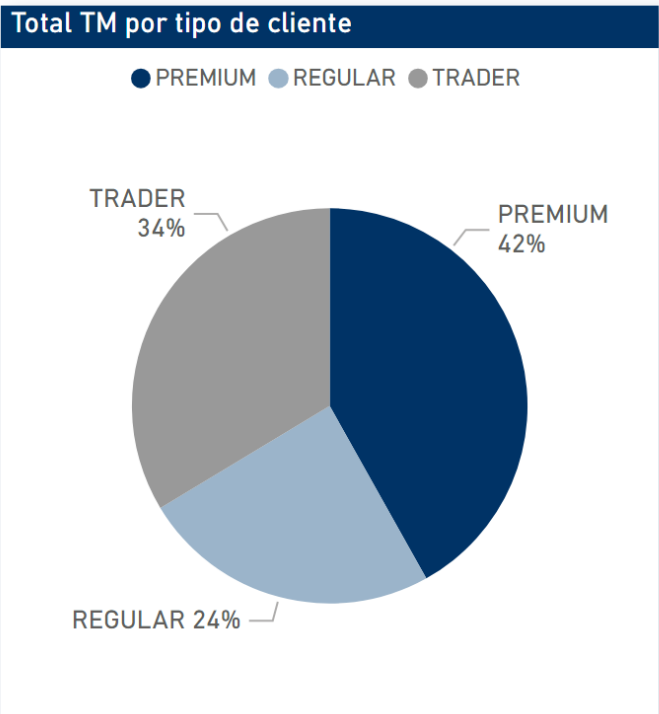
Todos

TM programado para el mes sgte de su cuota

Cliente	Tipo	Cuota	Region	TM	LE	
RAFFEMET PTE LTD	TRADER	Oct-22	ASIA	200		4
GALATA CHEMICALS LLC	PREMIUM	Mar-22	AMÉRICA DEL NORTE	182		3
PMC ORGANOMETALLIX,I	PREMIUM	May-22	AMÉRICA DEL NORTE	140		2
RAFFEMET PTE LTD	TRADER	Nov-22	ASIA	125		3
RAFFEMET PTE LTD	TRADER	Sep-22	ASIA	125		5
PMC ORGANOMETALLIX,I	PREMIUM	Nov-22	AMÉRICA DEL NORTE	120		1
TOYOTA TSUSHO ASIA P	TRADER	Aug-22	ASIA	120		2
TOYOTA TSUSHO ASIA P	TRADER	Oct-22	ASIA	105		5
Total				3.615		103



Embarques	
Fecha zarpe	TM
feb-22	225
mar-22	205
abr-22	312
may-22	90
jun-22	429
jul-22	190
ago-22	257
sep-22	281
oct-22	374
nov-22	659
dic-22	593
Total	3.615



BL date	Quota	LE	Incoterm	Cliente	TM	QP deadline	Administrador_cont.Title	Alerta
12/07/23	Jul-23	287/2023	CIF	ARCELORMITTAL DOFASC	40		Bertha Larrea	
26/06/23	Jun-23	252/2023	FOB	CLARIOS ANDINA S.A.S	7		Renzo Martin Motta Salazar	
25/01/23	Jan-23	025/2023	FOB	ECUATORIANA DE RADIA	1		Carlos Jesus Arturo Paredes Fuentes	
30/03/23	Mar-23	054/2023	FOB	ECUATORIANA DE RADIA	1		Carlos Jesus Arturo Paredes Fuentes	
26/05/23	May-23	194/2023	FOB	ECUATORIANA DE RADIA	1		Carlos Jesus Arturo Paredes Fuentes	
26/04/23	Jun-23	094/2023	CIF	EREGLI DEMIR VE CELI	25		Carlos Jesus Arturo Paredes Fuentes	
12/07/23	Sep-23	307/2023	CIF	EREGLI DEMIR VE CELI	25		Carlos Jesus Arturo Paredes Fuentes	
19/07/23	Sep-23	308/2023	CIF	EREGLI DEMIR VE CELI	75		Carlos Jesus Arturo Paredes Fuentes	
21/06/23	Jun-23	210/2023	CIP OBERHAU SEN	FELDER GMBH. LÖTTECH	25		Bertha Larrea	
6/04/23	Mar-23	065/2023	CIF	FUCION PUBLICIDAD Y	3		Carlos Jesus Arturo Paredes Fuentes	
23/01/23	Jan-23	011/2023	CIF	FUNDAMETZ S.A.	2		Carlos Jesus Arturo Paredes Fuentes	
15/04/23	Apr-23	104/2023	CIF	FUNDICIONES INDUSTRI	5		Carlos Jesus Arturo Paredes Fuentes	
22/07/23	Jul-23	290/2023	CIF	GERLI METALLI SPA	25		Renzo Martin Motta Salazar	
21/06/23	Jun-23	225/2023	CIF	GERLI METALLI SPA	25		Renzo Martin Motta Salazar	
28/06/23	Jul-23	272/2023	CIF	GULBRANDSEN. INC.	25		Carlos Jesus Arturo Paredes Fuentes	
19/07/23	Jul-23	299/2023	CIF	GULBRANDSEN. INC.	25		Carlos Jesus Arturo Paredes Fuentes	
28/06/23	Jun-23	248/2023	CIF	GULBRANDSEN. INC.	25		Carlos Jesus Arturo Paredes Fuentes	
26/04/23	May-23	086/2023	CIF	GULBRANDSEN. INC.	25		Carlos Jesus Arturo Paredes Fuentes	
Total					5.631			

QP vencido

118

QP abiertos

118

Bertha Larrea

27

Carlos Jesus Arturo Paredes ...

80

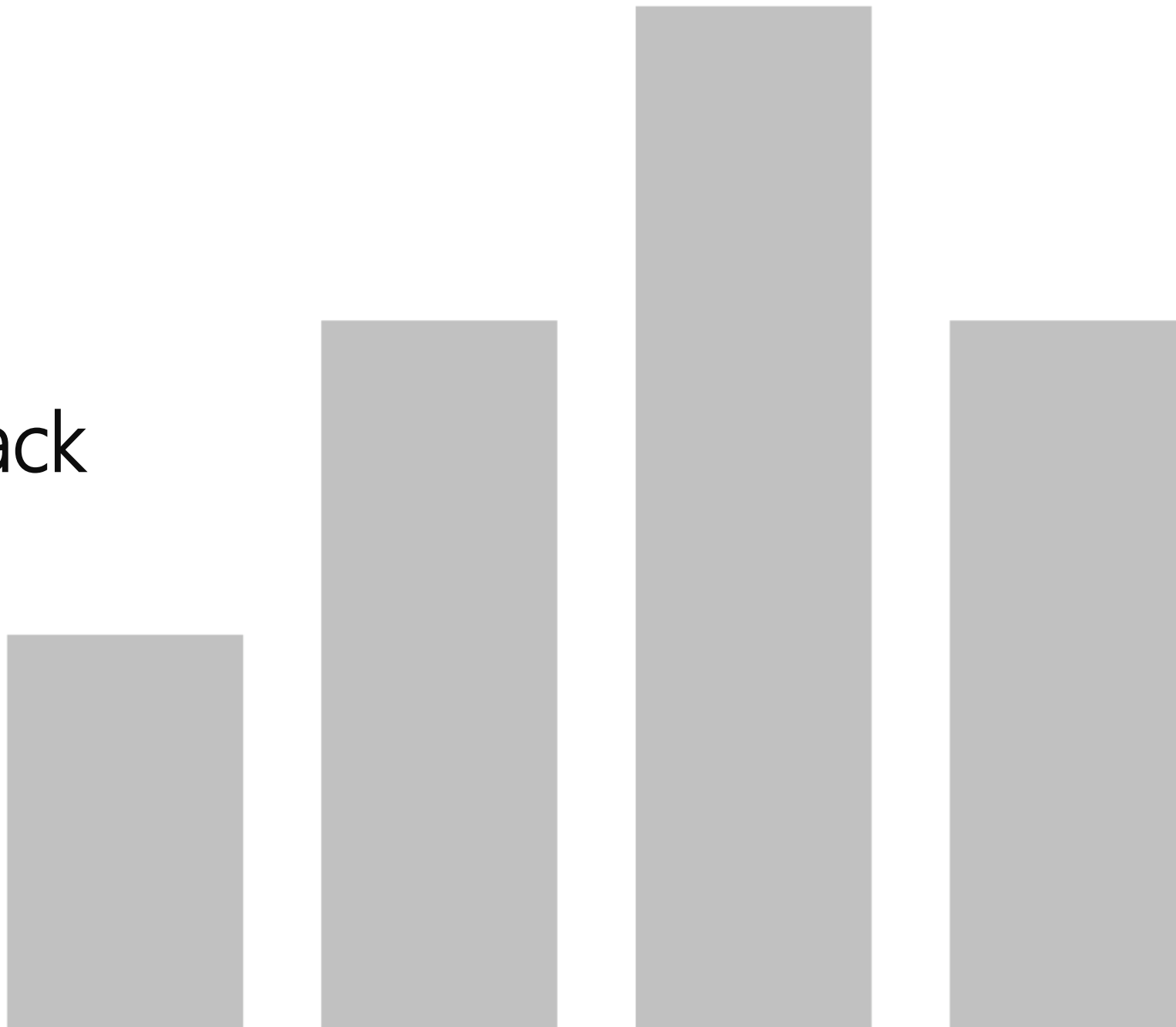
Renzo Martin Motta Salazar

11

Customer	LE	TM	Vessel	B/L	SL	Broker	ETD Callao	ETA Destination	Atraso (d)	POD	Status
ARCELORMITTAL SOURCI	184/2023	75	GUAYAQUIL EXPRESS	HLCULI3230525990	HAPAG	Steinweg	24/05/23	quinta-feira, 22 de junho de 2023	39	Bilbao	
GALATA CHEMICALS GMB	208/2023	25	CALLAO EXPRESS	COSU6357643070	COSCO	La Hanseatica	7/06/23	terça-feira, 27 de junho de 2023	34	Rotterdam	
NATHAN TROTTER	231/2023	80	MARFRET MARAJO	LMM0413859	CMA CGM	La Hanseatica	10/06/23	terça-feira, 27 de junho de 2023	34	Baltimore	
NATHAN TROTTER	232/2023	20	MARFRET MARAJO	LMM0413862	CMA CGM	La Hanseatica	10/06/23	terça-feira, 27 de junho de 2023	34	Baltimore	
BATERIAS WILLARD S.A	186/2023	7	VALPARAISO EXPRESS	LMM0411722	CMA CGM	Impala	28/06/23	quinta-feira, 29 de junho de 2023	32	Barranquilla	
FUCION PUBLICIDAD Y	255/2023	3	EM SPETSES	ZIMULMA00000547	ZIM	ECU	25/06/23	sexta-feira, 30 de junho de 2023	31	San Antonio	
TOYOTA TSUSHO ASIA P	083/2023	20	WAN HAI 621	169DA00826	WAN HAI	La Hanseatica	7/05/23	sexta-feira, 30 de junho de 2023	31	Yokahoma	
CCMA LLC	240/2023	20	JENS MAERSK	227971014	SEALAN D	La Hanseatica	7/06/23	sábado, 1 de julho de 2023	30	Chicago	
Total		1.445	18								

Resumos Netback

[View in Power BI](#) ↗



Año

2022

Mes

Todos

Reporte Netback



Premio

\$1.170

Premio real

(Em blanco)

Premio presupuesto

0 %

Variación

Netback

\$907

Netback real

(Em blanco)

Netback presupuesto

0 %

Variación

Toneladas

3.189

Toneladas real

(Em blanco)

Toneladas presupuesto

0 %

Variación

Facturación

\$45.251

Precio sin premio (Facturas+Notas)

\$41.810

Precio sin premio (Solo facturas)

\$148.028.409

Facturación

Netback

Premio

Precio S/ premio (F+N)

Precio S/ premio (F)

Toneladas

Premio: Real vs Presupuesto

● Real ● Presupuesto

\$1.097

\$1.259

ene-22

feb-22

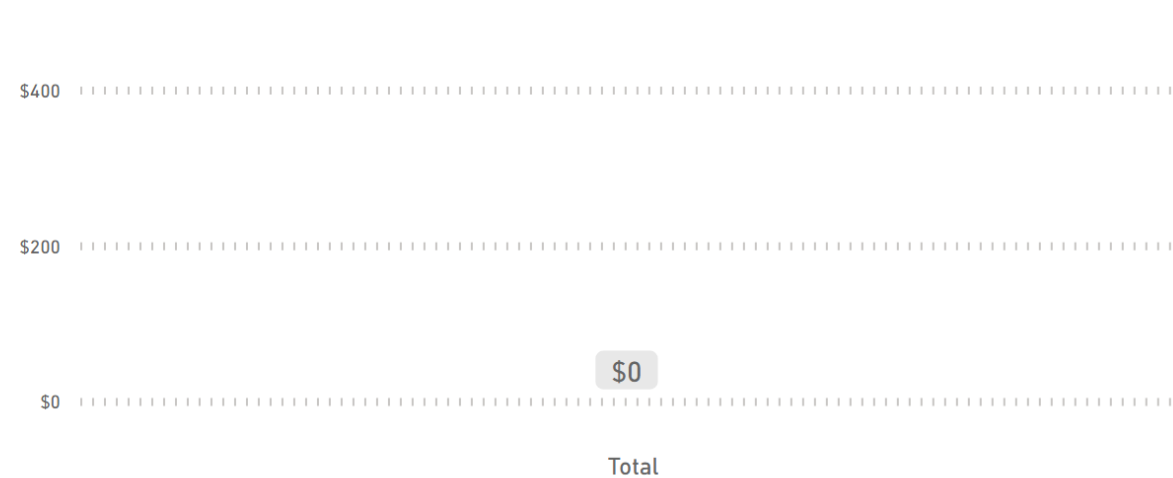
Netback real

● Aumentar ● Diminuir ● Total



Netback presupuesto

● Aumentar ● Diminuir ● Total



Año

2022

Mes

Todos

Reporte Gastos Netback



Premio

\$1.170

Real

(Em blanco)

Presupuesto

0 %

Variación

Total gastos

\$264

Real

(Em blanco)

Presupuesto

0 %

Variación

Gasto de venta

(Em blanco)

Real

(Em blanco)

Presupuesto

-100 %

Variación

Financiero

\$209

Real

(Em blanco)

Presupuesto

0 %

Variación

Seguro

\$18

Real

(Em blanco)

Presupuesto

0 %

Variación

Incremental

\$36

Real

(Em blanco)

Presupuesto

0 %

Variación

Total gastos

Gasto de venta

Financiero

Seguro

Incremental

Total gastos: Real vs Presupuesto

● Real ● Presupuesto

\$600

\$400

\$200

\$0

ene-22

feb-22

\$265

\$262

Gastos de Venta

Concepto	Real	Presupuesto	Var %
Abogados			0 %
Aduanas // Courier // Cert origen // ITA			0 %
Comision Carta de Credito Exportacion			0 %
Comisiones Sub Agentes			0 %
Comisiones Varias - País			0 %
CRU			0 %
Despacho de Exportación / Almacen			0 %
Encuesta de servicio			0 %
Flete Marítimo			0 %
Flete Terrestre // Stocks abroad // Serv Inland			0 %
Gastos y/o portes Bancarios (Exterior)			0 %
Otros gastos diversos			0 %
Posicionamiento de contenedores			0 %
REACH (Exponent)			0 %
Resguardo Pisco - Callao			0 %
Total			0 %

Total gastos REALES

● Gasto de venta (Ocean freight) ● Gasto de venta (Otros) ● Financiero ● Seguro ● Incremental

\$400

\$200

\$0

ene-22

feb-22

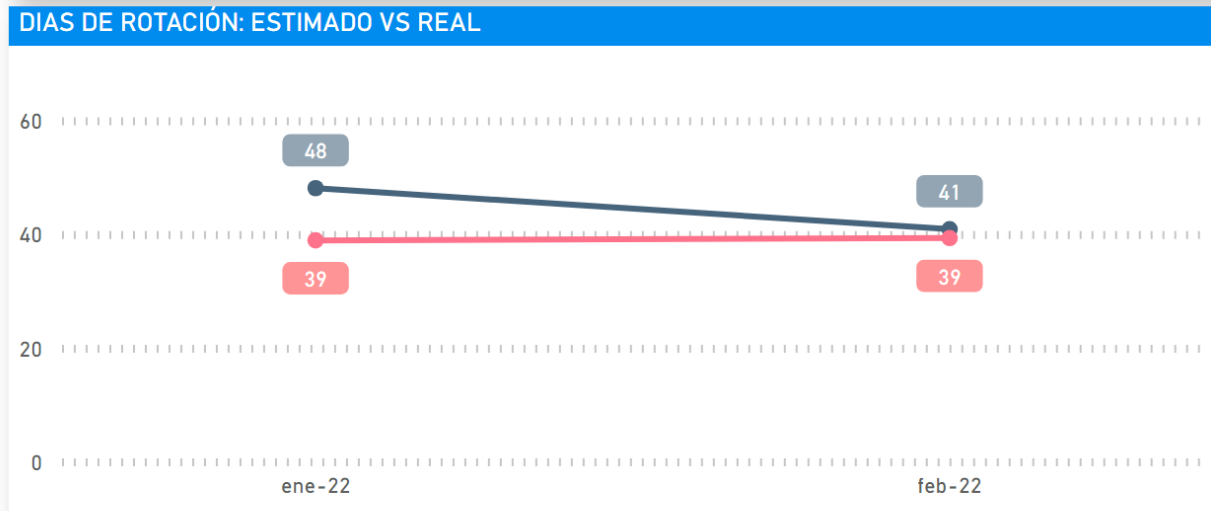
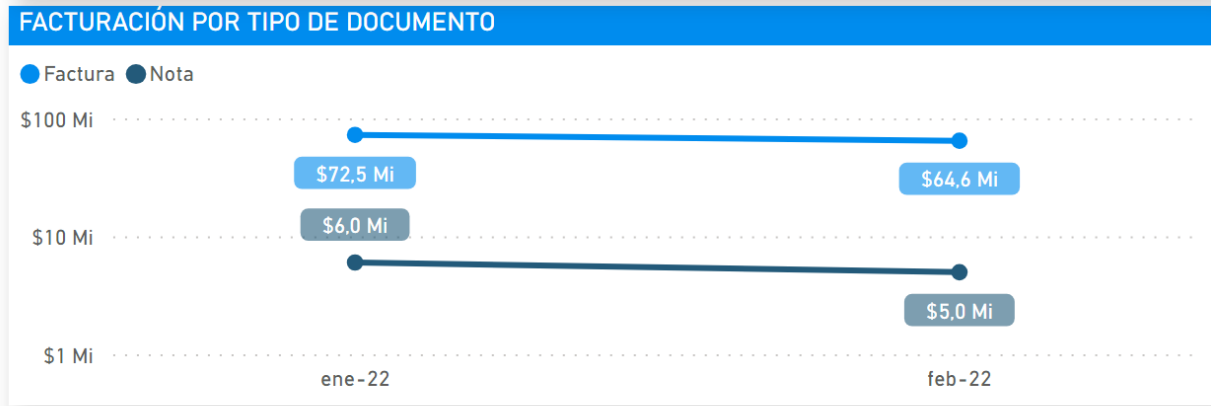
\$218

\$198

\$46

DIAS DE ROTACIÓN		
45	39	87 %
Pago real (d)	Pago estimado (d)	Comportamiento de pago (%)

FACTURACIÓN			
\$137.057.767	\$10.970.642	\$148.028.409	142
Total facturas	Total notas	Total facturación	Total documentos



Factura	Nota
---------	------

Bertha Larrea	Diego Arturo Saldarriag...
90 %	70 %

DIAS DE ROTACIÓN					
Cientes / Documentos / Fechas	TM	\$\$	Pago est (d)	Pago real (d)	%%
+ Thyssenkrupp Material	75	\$3.606.320	6	28	22 %
+ Thyssenkrupp Rasselst		\$355.200	10	31	32 %
+ ACARER METAL SANAYI V	100	\$4.350.929	10	25	39 %
+ Gulbrandsen Chemicals	75	\$3.296.419	10	22	44 %
+ TRAXYS NORTH AMERICA		\$416.221	10	19	53 %
+ A.M.P.E.R.E. ALLOYS	50	\$2.380.122	10	18	55 %
+ KEELING & WALKER LIMI	25	\$1.271.270	10	18	56 %
+ TRAXYS Europe SA		\$192.155	10	17	60 %
+ TOYOTA TSUSHO ASIA PA	660	\$33.305.135	13	22	61 %
+ WILHELM GRILLO HANDEL	75	\$3.447.999	10	16	62 %
+ SOLDADURA DE MEXICO S	180	\$7.297.887	37	57	64 %
+ CLARIOS ANDINA S.A.S	25	\$998.771	30	38	79 %
+ ArcelorMittal Sourcin	173	\$7.059.146	30	37	82 %
+ SEVELAR S.A.	175	\$8.552.556	32	37	86 %
+ TIB Chemicals, S.A. d	40	\$1.819.243	30	34	87 %
+ Phoenixx, L.P.		\$643.234	10	11	90 %
+ GALATA CHEMICALS GMBH	100	\$4.231.777	35	38	92 %
+ WILLIAM BLYTHE LIMITE	150	\$6.632.125	45	48	94 %
+ AIM METALS & ALLOYS L	60	\$2.464.203	55	56	98 %
+ DKL METALS Ltd.		\$236.924	30	30	99 %
+ FELDER GmbH. Löttechn	50	\$2.279.610	45	45	100 %
+ INDIUM CORPORATION OF	20	\$864.823	60	60	100 %
+ Indium Corporation of America	20	\$864.823	60	60	100 %
Total	3.189	\$148.028.409	39	45	87 %

PNL Netbck real Clientes

[View in Power BI](#) ↗



Año

2021

Mes

Todos

Cliente

WILLIAM BLYTHE LIMITED

CHEMICAL

550

Tonelaje facturado

\$18.637.330

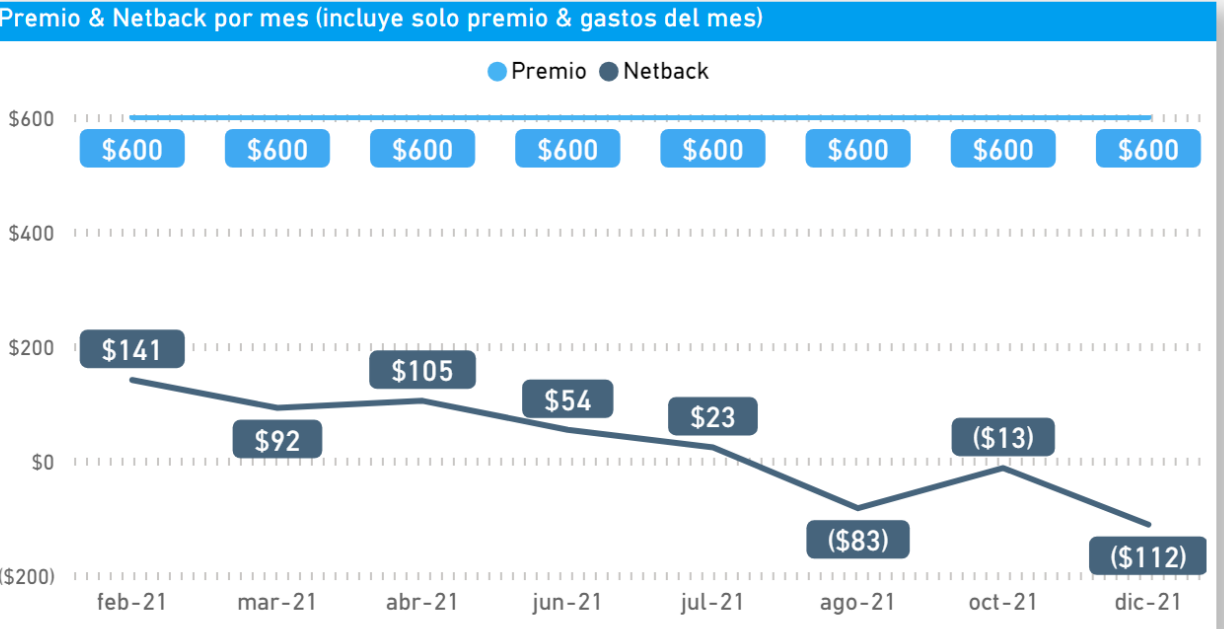
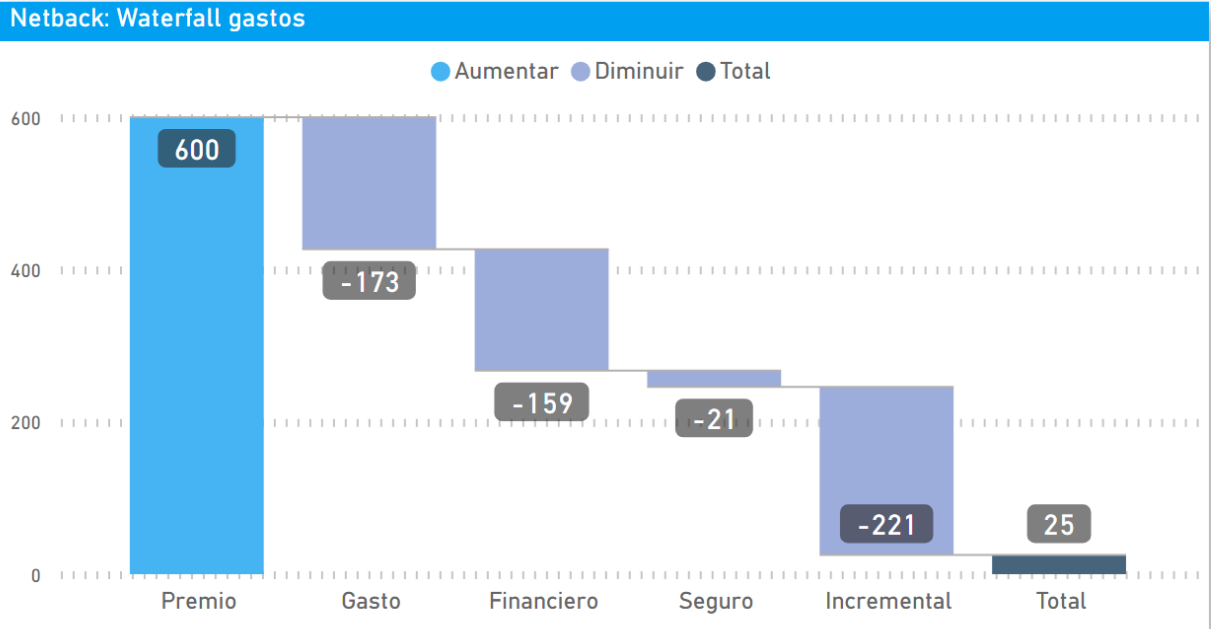
Facturación

48

Días rotación (e)

47

Días rotación (r)



Netback por POD & Material									
Pod	Material	TM	Premio	Abroad+Export Freight/Cost	Local Freight+ Security+Adm	Financiero	Seguro	Incremental	Netback
London	STD 25 SHOT	550	\$600	\$70	\$103	\$159	\$21	\$221	\$25
Total		550	\$600	\$70	\$103	\$159	\$21	\$221	\$25

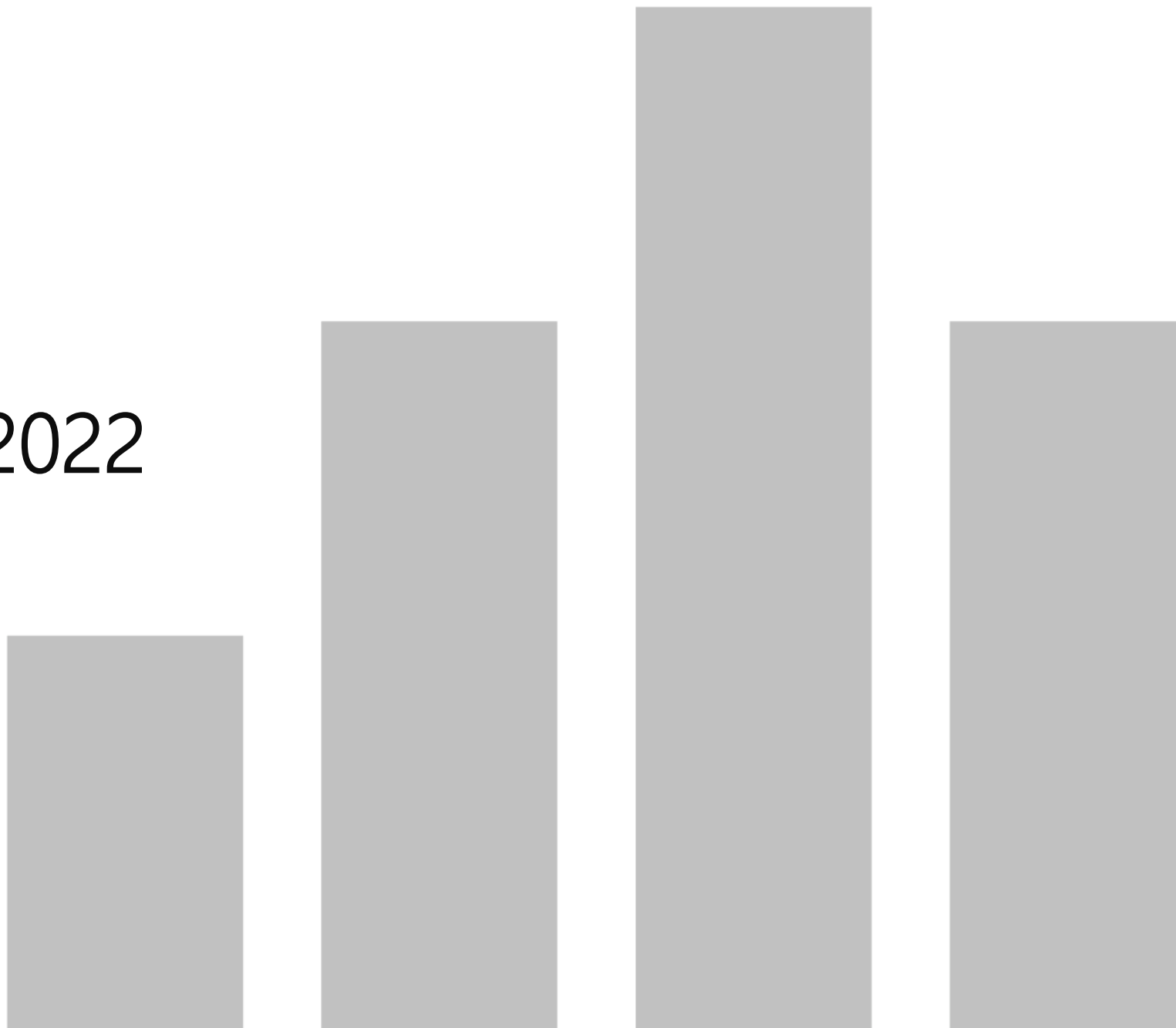
Abroad+Export Freight/Cost									
ETD_	LE	TM	Naviera	POD	Servicio Logístico	Servicio Inland	Ocean Freight	Otros	Total embarque
17 fev 2021	043/2021	50	Cma Cgm	London	\$440		\$1.164		\$1.604
17 mar 2021	058/2021	25	Cma Cgm	London	\$220		\$582		\$802
31 mar 2021	117/2021	25	Cma Cgm	London	\$220		\$582		\$802
14 abr 2021	118/2021	25	Cosco	London	\$281		\$707		\$988
21 abr 2021	171/2021	50	HAPAG LLOYD	London	\$490		\$2.495		\$2.985
Total		550			\$6.671	\$0	\$28.010	\$4.035	\$38.716

Año		Mes		STD N. Sn>99.949%	STD N Sb<175. Bi<50 y Fe<20	STD N Sb<150	STD 99.99%. Senju	STD 99.9% SHOT	STD 50 Sb<150	STD 50	STD 100. Senju	STD 100
2021		dic										
AMÉRICA DEL NORTE	AMÉRICA DEL SUR	ASIA	EUROPA	STD N SHOT	STD N Sb<150 Pb<170	STD N	STD 99.99%	STD 99.9%	STD 50 BLOCKS	STD 25 SHOT	STD 100 Sb<150	Sn/Sb tablets

Cliente	region	Industria	TM	Material	Precio sin premio (F+N)	Precio sin premio (F)	Premio	Gasto	Ocean freight	Financiero	Seguro	Incremental
PROVEEDORA INDUSTRIAL MINERA ANDINA	AMÉRICA DEL SUR	ALLOYS	6	STD N	\$37.875	\$37.875	\$2.200	\$604	\$427	\$117	\$21	\$0
Johnson Controls Enterprises Mexico S de	AMÉRICA DEL NORTE	TRADER	100	STD 99.9%	\$39.574	\$39.764	\$1.900	\$461	\$350	\$126	\$21	(\$37)
Thyssenkrupp Materials Trading Nort	AMÉRICA DEL NORTE	CHEMICAL	210	STD 99.9%	\$39.017	\$39.280	\$1.765	\$412	\$306	\$48	\$21	(\$37)
Thyssenkrupp Materials Trading Nort	AMÉRICA DEL NORTE	CHEMICAL	15	STD N	\$39.017	\$39.280	\$1.765	\$412	\$306	\$48	\$21	\$0
KEELING & WALKER LIMITED	EUROPA	CHEMICAL	5	STD 100	\$39.616	\$39.616	\$1.460	\$166	\$58	\$83	\$21	\$47
KEELING & WALKER LIMITED	EUROPA	CHEMICAL	20	STD N	\$39.676	\$39.676	\$1.400	\$166	\$58	\$83	\$21	\$0
GALATA CHEMICALS LLC	AMÉRICA DEL NORTE	CHEMICAL	60	STD 99.9%	\$38.049	\$38.034	\$1.600	\$519	\$412	\$140	\$21	(\$37)
Phoenixx, L.P.	AMÉRICA DEL NORTE	TRADER	150	STD N	\$39.586	\$39.586	\$1.208	\$420	\$315	\$41	\$21	\$0
MASON CORPORATION	AMÉRICA DEL NORTE	CHEMICAL	60	STD 100	\$39.331	\$39.331	\$1.383	\$504	\$394	\$123	\$21	\$47
SEVELAR S.A.	EUROPA	OTHER	25	STD 100 Sb<150	\$41.917	\$39.691	\$1.100	\$186	\$78	\$133	\$21	\$77
SEVELAR S.A.	EUROPA	OTHER	50	STD 50	\$41.917	\$39.691	\$1.100	\$186	\$78	\$133	\$21	\$79
SEVELAR S.A.	EUROPA	OTHER	25	STD 50 Sb<150	\$41.917	\$39.691	\$1.100	\$186	\$78	\$133	\$21	\$109
NATHAN TROTTER	AMÉRICA DEL NORTE	ALLOYS	120	STD 99.9%	\$39.840	\$39.354	\$1.165	\$421	\$314	\$145	\$21	(\$37)
FELDER GmbH. Löttechnik	EUROPA	SOLDER	50	STD N	\$39.603	\$39.603	\$980	\$196	\$97	\$172	\$21	\$0
TOYOTA TSUSHO ASIA PACIFIC Pte Ltd,	ASIA	TRADER	140	STD 100	\$42.105	\$39.444	\$869	\$215	\$55	\$67	\$21	\$47
U.S. Steel Kosice s.r.o	EUROPA	TINPLATE	100	STD 50 BLOCKS	\$39.332	\$39.332	\$1.075	\$245	\$144	\$284	\$21	\$79
WIELAND-WERKE AG	EUROPA	ALLOYS	75	STD 100	\$39.797	\$39.797	\$843	\$216	\$109	\$119	\$21	\$47
A.M.P.E.R.E. ALLOYS SA	EUROPA	SOLDER	40	STD N SHOT	\$40.336	\$39.686	\$654	\$295	\$192	\$57	\$21	\$76
TOYOTA TSUSHO ASIA PACIFIC Pte Ltd,	ASIA	TRADER	20	STD 99.99%, Senju	\$41.803	\$39.142	\$1.170	\$215	\$55	\$67	\$21	\$697
WILHELM GRILLO HANDELSGESELLSCHAFT	EUROPA	SOLDER	25	STD N	\$41.301	\$39.883	\$365	\$192	\$84	\$46	\$21	\$0
AIM METALS & ALLOYS LP	AMÉRICA DEL NORTE	SOLDER	220	STD N	\$39.540	\$39.709	\$858	\$521	\$408	\$225	\$21	\$0
GALATA CHEMICALS GMBH	EUROPA	CHEMICAL	100	STD N Sb<150	\$38.812	\$38.812	\$460	\$186	\$81	\$139	\$21	\$30
A.M.P.E.R.E. ALLOYS SA	EUROPA	SOLDER	10	STD 50	\$40.466	\$39.816	\$524	\$295	\$192	\$57	\$21	\$79
TRIBOTECC GMBH	EUROPA	CHEMICAL	93	STD 99.9%	\$39.712	\$39.661	\$331	\$208	\$96	\$89	\$21	(\$37)

Resumo Caixa 2022

[View in Power BI](#) ↗



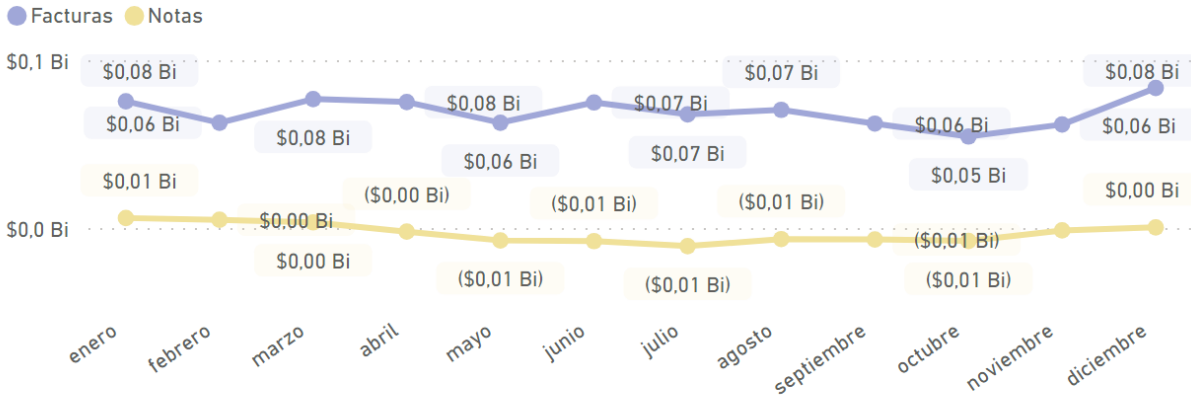
DIAS DE ROTACIÓN

42,4	34,6	81 %
Pago real (d)	Pago estimado (d)	Comportamiento de pago (%)

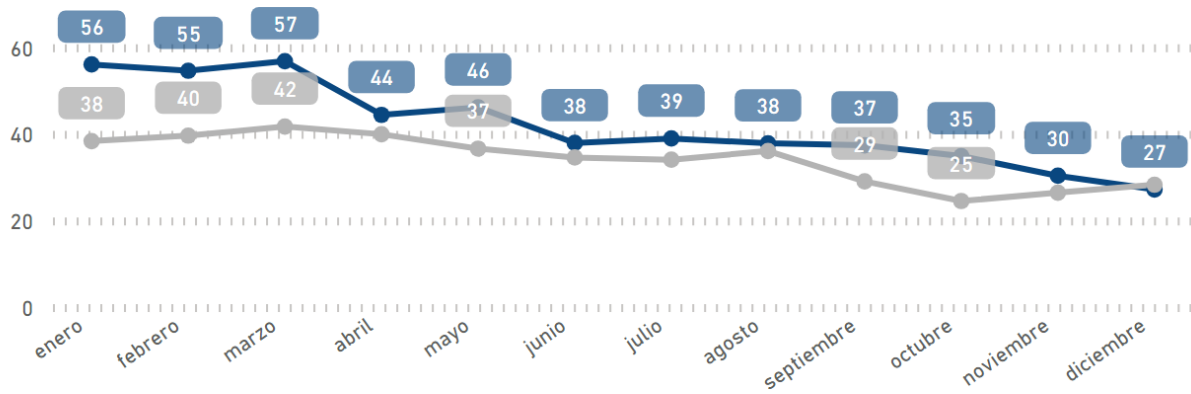
FACTURACIÓN

\$827.972.718	(\$35.482.734)	\$792.489.983
Monto facturas	Monto notas	Monto Total

FACTURACIÓN POR TIPO DE DOCUMENTO



DIAS DE ROTACIÓN: ESTIMADO VS REAL



Cliente

Año, Trimestre, Mes

Todos

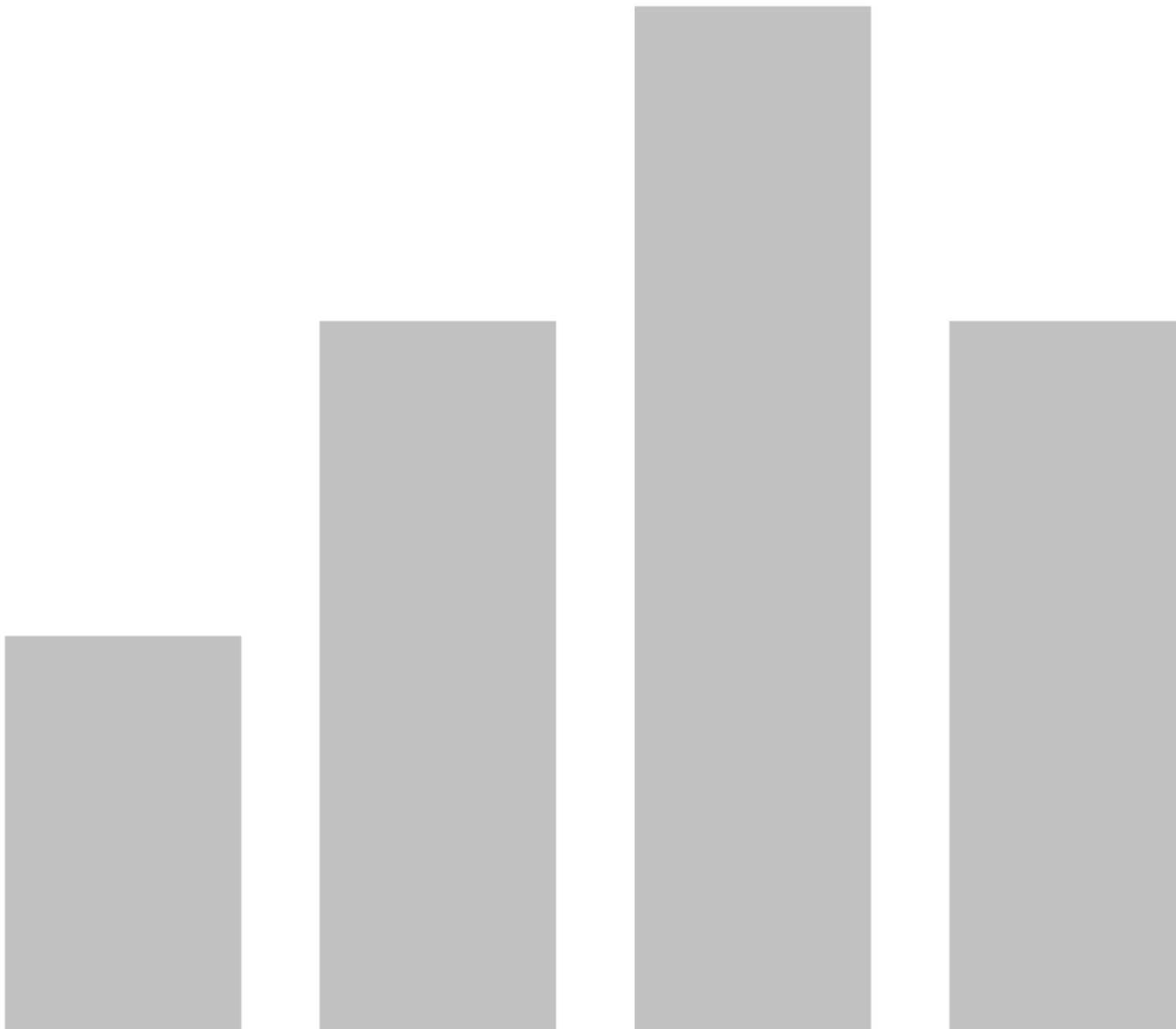
2022

DIAS DE ROTACIÓN

Cliente	TM	Monto Total	Pago real (d)	Pago estimado (d)	(%)
HAYO ENERJÍ ARGE SAN	10	\$247.869	7,0	10,0	▲ 143 %
WILHELM GRILLO HANDE	375	\$11.230.343	8,8	10,0	▲ 114 %
WIELAND-WERKE AG	300	\$9.076.533	28,3	30,0	▲ 106 %
PMC ORGANOMETALLIX,I	4.320	\$135.723.332	78,0	80,9	▲ 104 %
CLARIOS ANDINA S.A.S	85	\$2.833.203	29,3	30,0	▲ 102 %
ALEACIONES METALURGI	2	\$46.541	0,0	0,0	▲ 100 %
AO METALLON	50	\$1.623.786	-20,0	0,0	▲ 100 %
BATERIAS WILLARD S.A	25	\$813.660	-6,3	0,0	▲ 100 %
CCMA, LLC	20	\$442.863	-2,0	0,0	▲ 100 %
COBRES ALEADOS S.A.C	3	\$84.568	0,0	0,0	▲ 100 %
CORPORACION DE METAL	9	\$257.740	0,0	0,0	▲ 100 %
ECUATORIANA DE RADIA	3	\$86.666	-15,3	0,0	▲ 100 %
EL PESCADOR S.R.L.	1	\$42.550	0,0	0,0	▲ 100 %
FABRICA DE RADIADORE	1	\$41.716	0,0	0,0	▲ 100 %
FABRICA NACIONAL DE	22	\$710.606	0,0	0,0	▲ 100 %
FUCION PUBLICIDAD Y	3	\$71.408	-10,0	0,0	▲ 100 %
FUNDAMETZ S.A.	2	\$51.946	-20,0	0,0	▲ 100 %
GERALD METALS LLC	125	\$3.006.418	0,0	0,0	▲ 100 %
GOMERSA EIRL	1	\$45.030	0,0	0,0	▲ 100 %
INDUSTRIALES QUIÑONE	7	\$239.072	0,0	0,0	▲ 100 %
ITALSOLDER S.A.C.	7	\$211.453	0,0	0,0	▲ 100 %
IZIMATRADE LLC	90	\$1.899.415	-4,7	0,0	▲ 100 %
JSC METALLON	25	\$37.231	-198,0	0,0	▲ 100 %
LUDWIG WUNKHAUS Y CI	2	\$72.625	-72,0	0,0	▲ 100 %
PERSTIMA (PHILLIPINE	25	\$508.155	-10,0	0,0	▲ 100 %
PROVEEDORA INDUSTRIA	18	\$527.825	-3,9	0,0	▲ 100 %
PROVEEDORES INDUSTRI	7	\$216.493	0,0	0,0	▲ 100 %
RADIADORES FORTALEZA	4	\$130.885	0,0	0,0	▲ 100 %
SOLDECO S.A.C	1	\$34.333	0,0	0,0	▲ 100 %
TECNOFIL S.A.	43	\$1.402.794	0,0	0,0	▲ 100 %
VIDRIOS LIRQUEN S.A.	5	\$133.863	-8,0	0,0	▲ 100 %
WILLIAM BLYTHE LIMIT	600	\$20.734.325	46,1	45,0	■ 98 %
U.S. STEEL KOSICE S.	650	\$21.607.759	52,0	50,0	■ 96 %
AMPERE ALLOYS	200	\$8.407.872	10,5	10,0	■ 85 %
Total	27.002	\$792.489.983	42,4	34,6	81 %

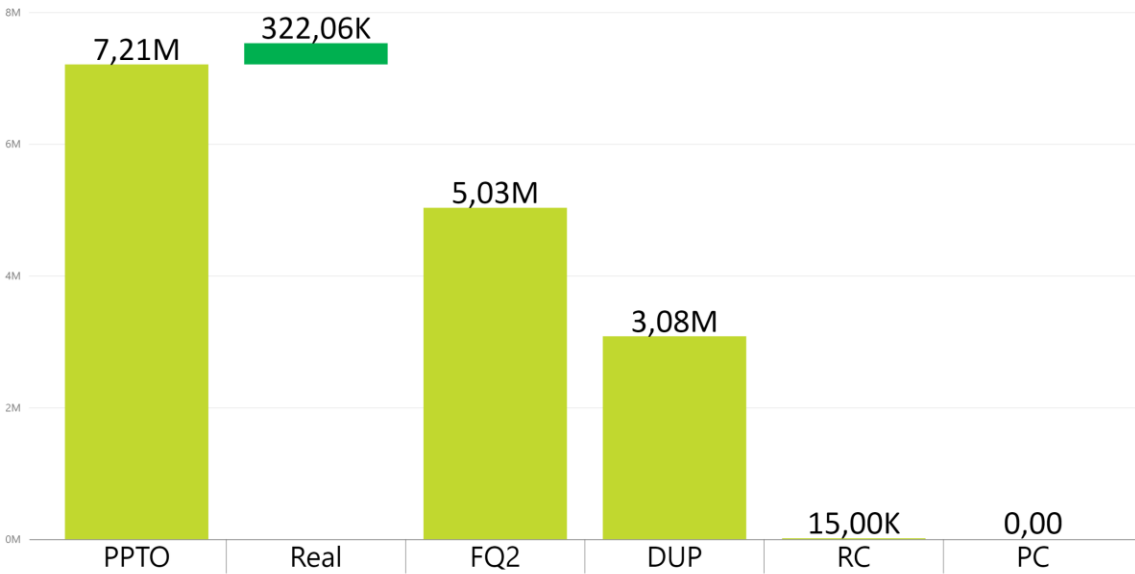
Portfólio de Projetos

[View in Power BI](#) 

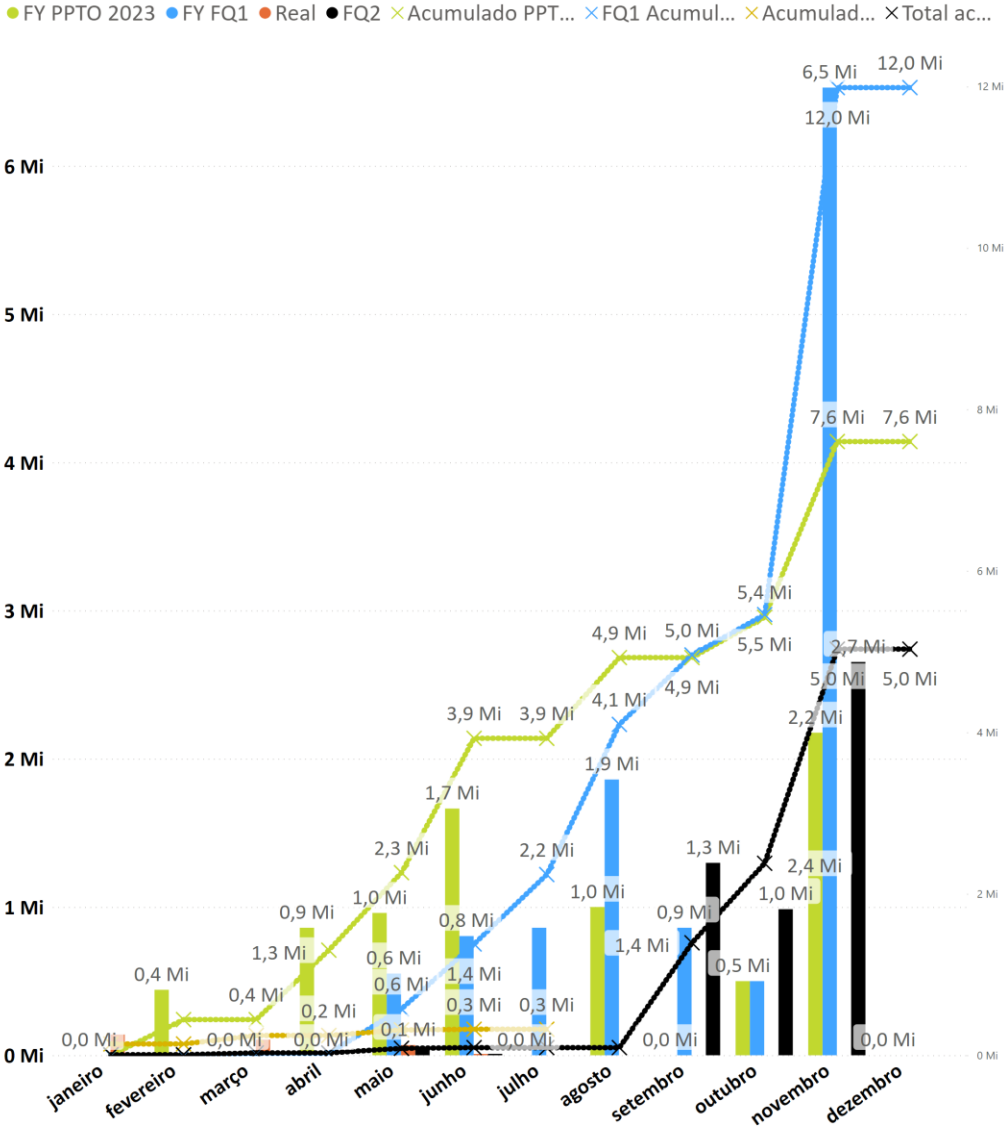


PEP	Nombre Proyecto	PPTO	FY FQ1	FQ2	Real	Delta FQ2
IALP.22.0032	Aquisição de Torres VILA A e ABONARI	100.000,00	100.000	100.000		100.000
IALP.22.0022	Backup de equipamentos	0,00	500.000	500.000	2.206,57	497.793
IALP.21.0016	Compra de Notebooks	304.000,00	2.480.000	2.457.004	12.012,25	2.444.992
IALP.23.0047	Equipamento Go Presence		2.185.500	9.450	6.569,10	2.881
IALP.22.0037	Journey to Cloud	218.500,00	218.500	218.409	56.163,95	162.245
IPTG.22.1475	LANÇAMENTO DE FIBRA UHE	2.580.360,00	2.580.360		82.469,22	-82.469
IALP.23.0043	LGPD	223.000,00	223.000	223.000		223.000
IALP.22.0042	Projeto Houseekeeping		2.198.995	22.996	162.638,00	-139.642
IALP.23.0046	SAP Fiori e S/4Hana	500.000,00	1.500.000	1.500.000		1.500.000
Total		3.925.860,00	11.986.355	5.030.859	322.059,09	4.708.800

Status da Maturidade dos Projetos



Avanço Financeiro do Portfólio (R\$)

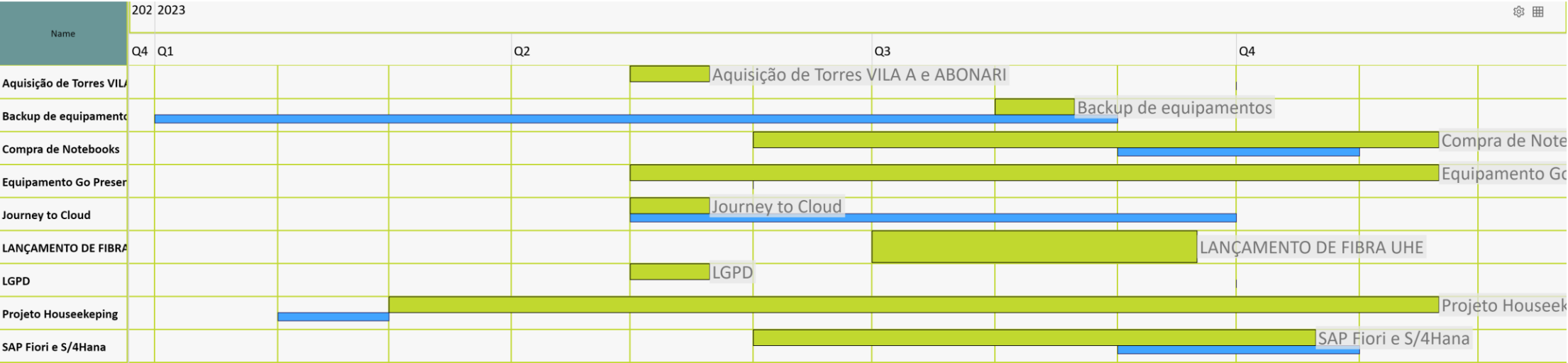


Status de Maturidade dos projetos comprando as visões do Budget, forecast e realizado

Barra de FQ1

Barra de FQ2

Cronograma Master - Projetos de TI



Unidad
Todos

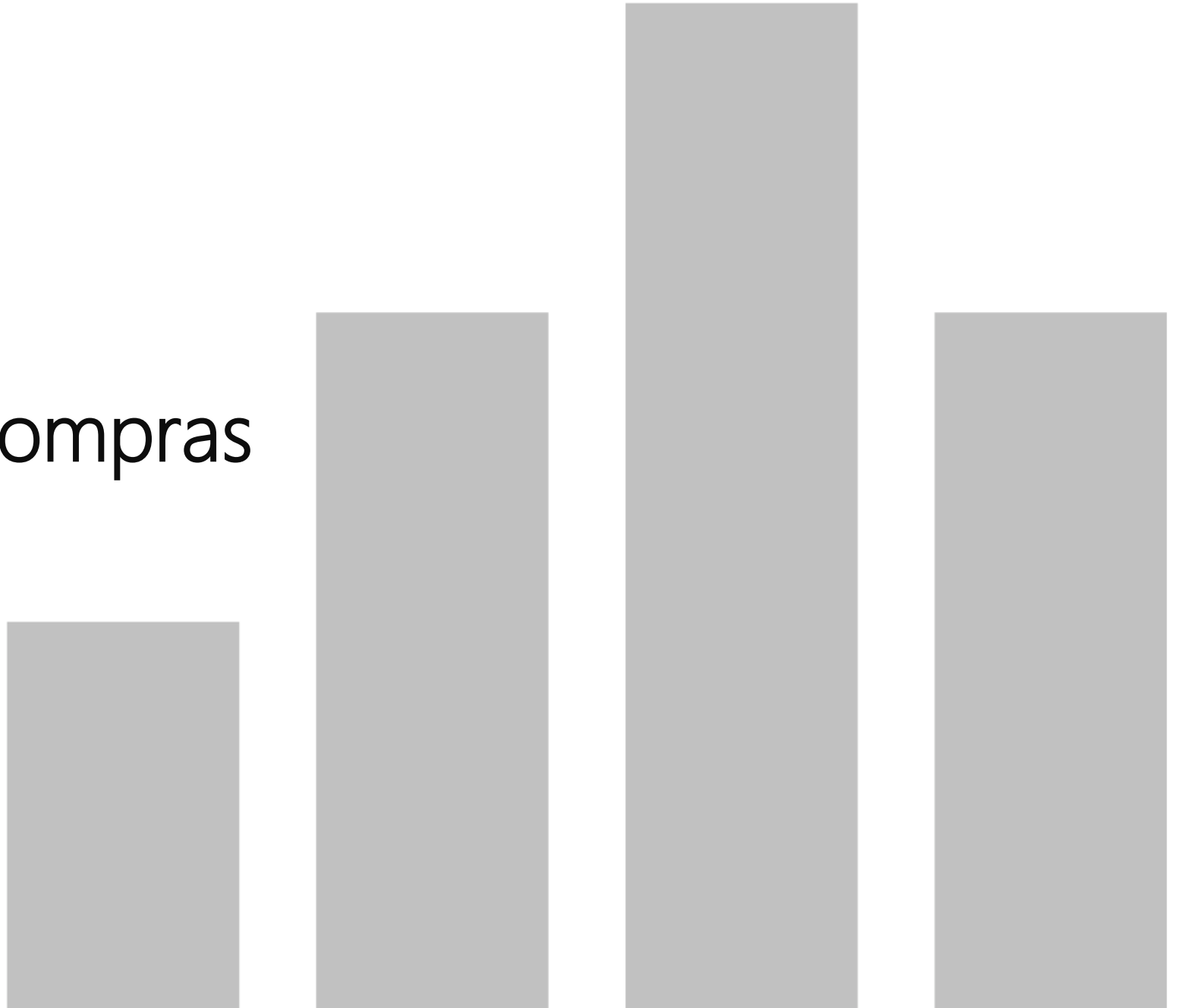
Nombre Proyecto
Todos

Categoría
Todos

Area
Todos

Follow Up de Compras

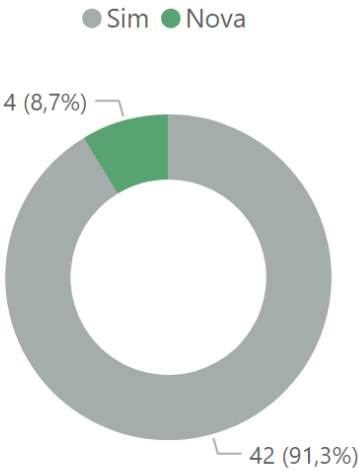
[View in Power BI](#) ↗



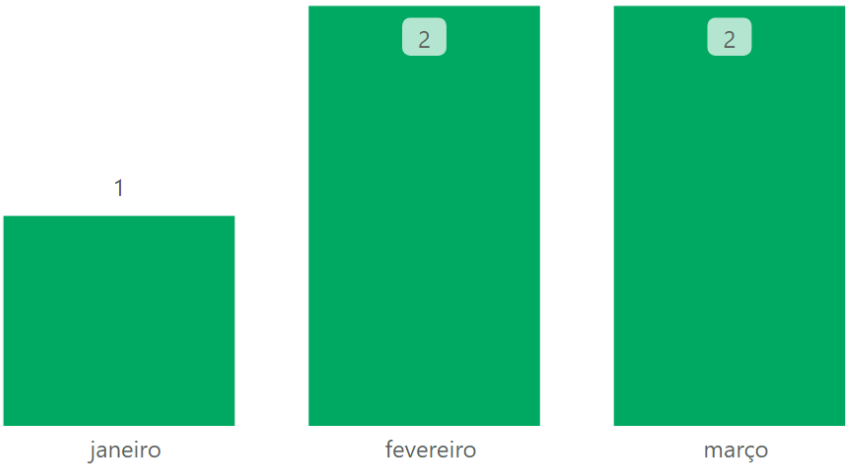
Indicadores de Follow Up de Compras

Status	Total RCs por Status
CANCELADO	6
CONCLUÍDO	28
EM ANDAMENTO	9
EM APROVAÇÃO	2
TRANSFERIDO	1
Total	46

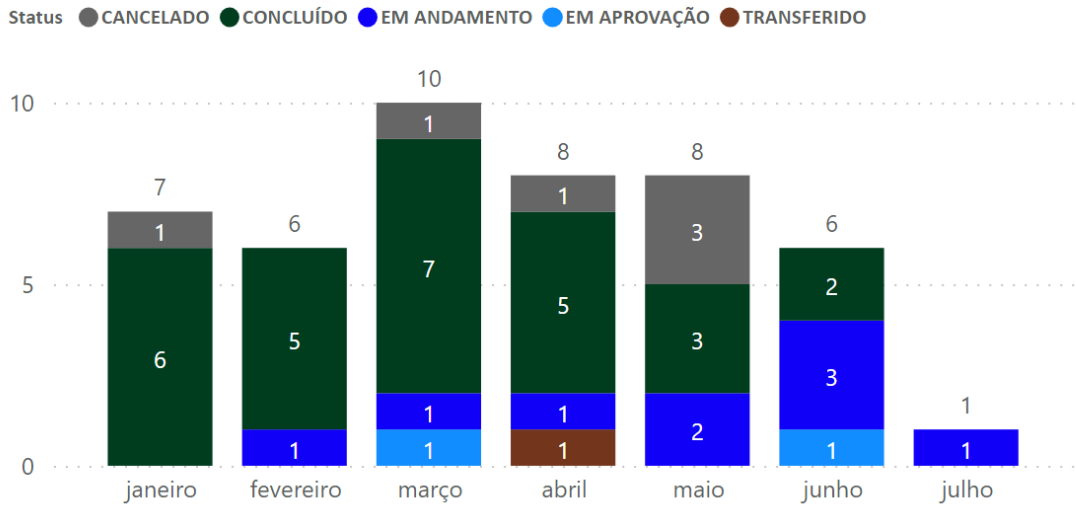
Relação de RCs Tratadas



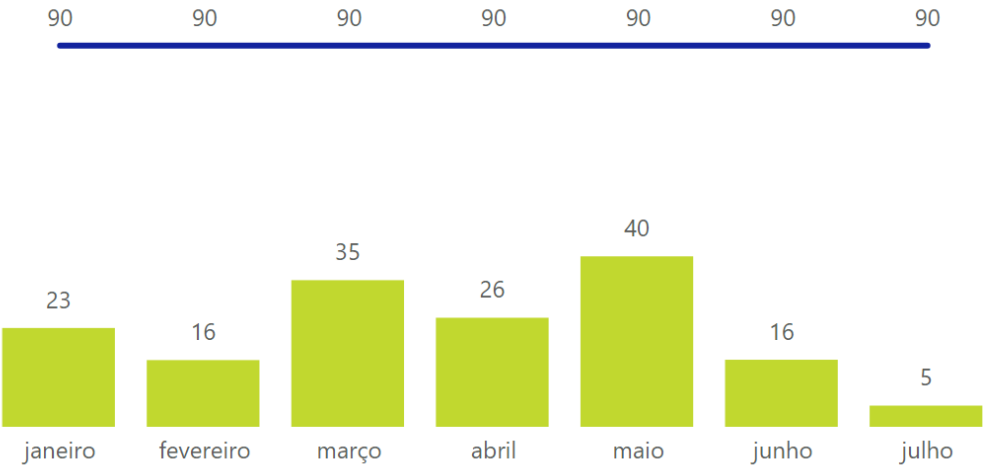
RC com prazo acima de 90 dias



Cenários de RCs por Status e Por Mês (QTD RC)



Real < e Meta 90 dias por Mês



Tipo de Compra

Todos

Tipo de Compra

Adiantame...
Mat.

Adiantame...
Serviço

Aditivo
Contrato

Bens
patrimoniais

Compra
Catodo

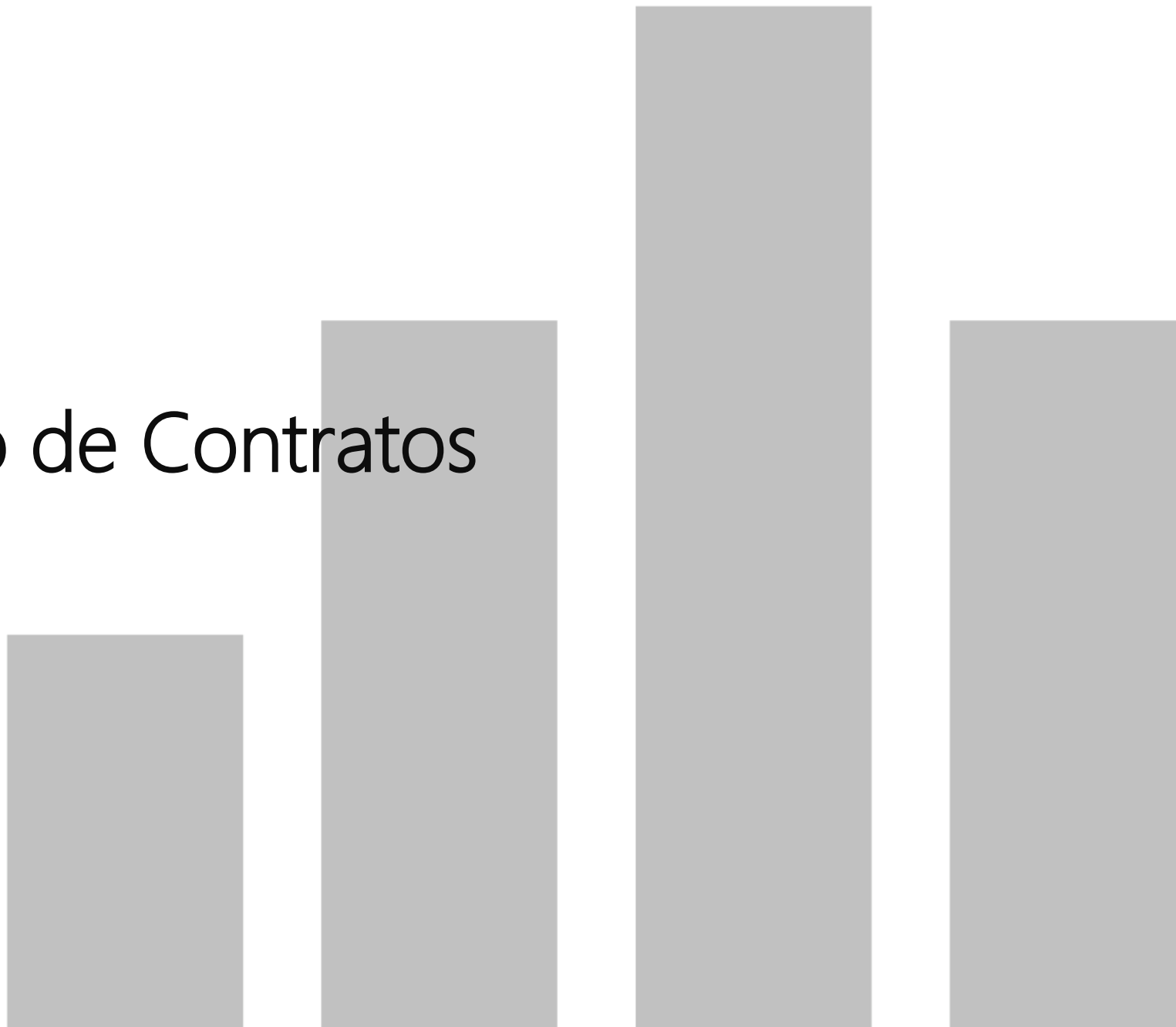
Média < 90 Dias

27

Acompanhamento dos processos de maturidade compras.

Monitoramento de Contratos

[View in Power BI](#) ↗



Monitoramento de Pagamento

43

Quantidade de Pedidos

43

Quatidade de Contratos

3

Contratos Saldo dias > 30%

3

Contratos Saldo R\$ > 30%

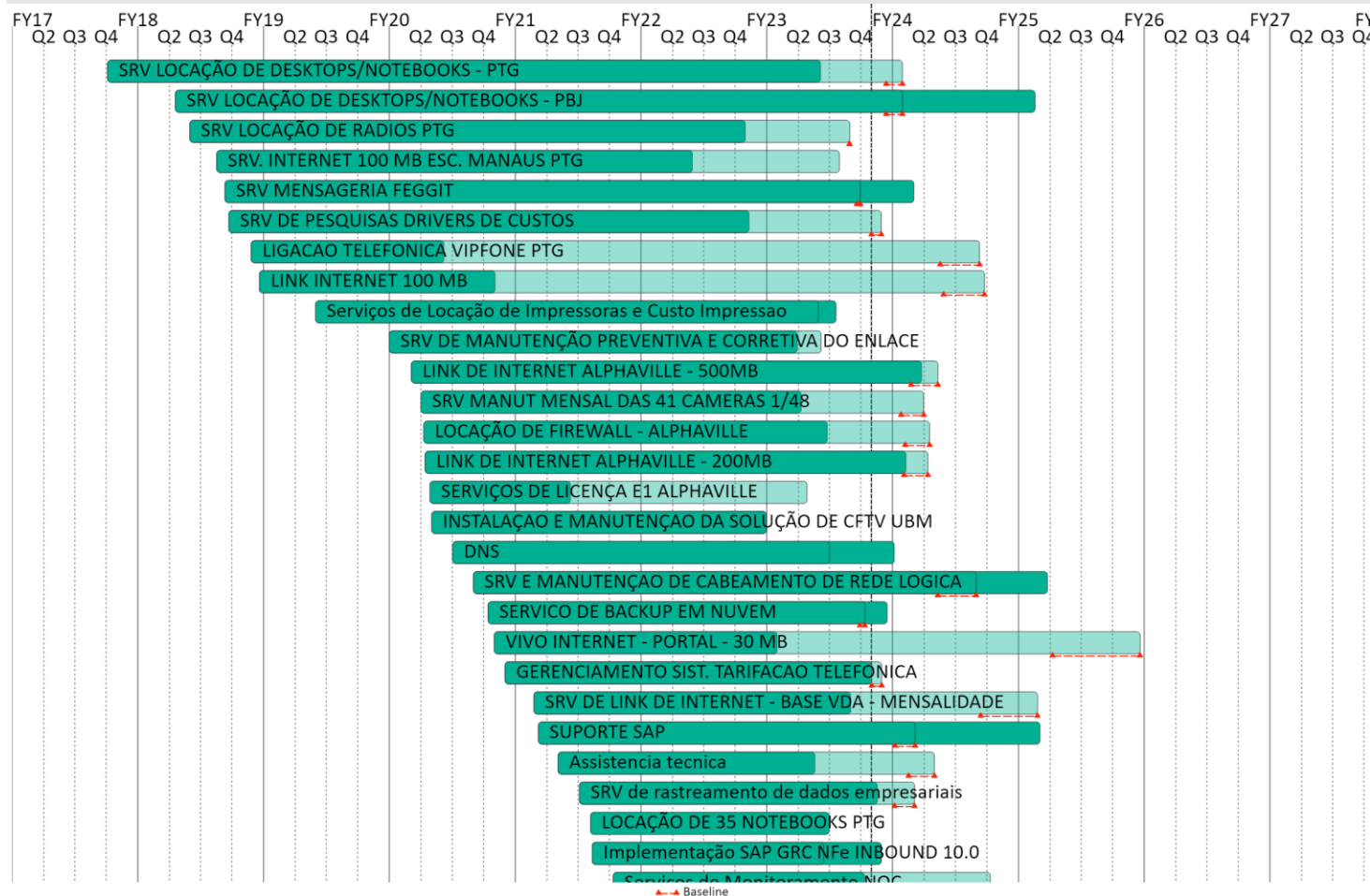
(Em branco)

% Saldo < 0 R\$

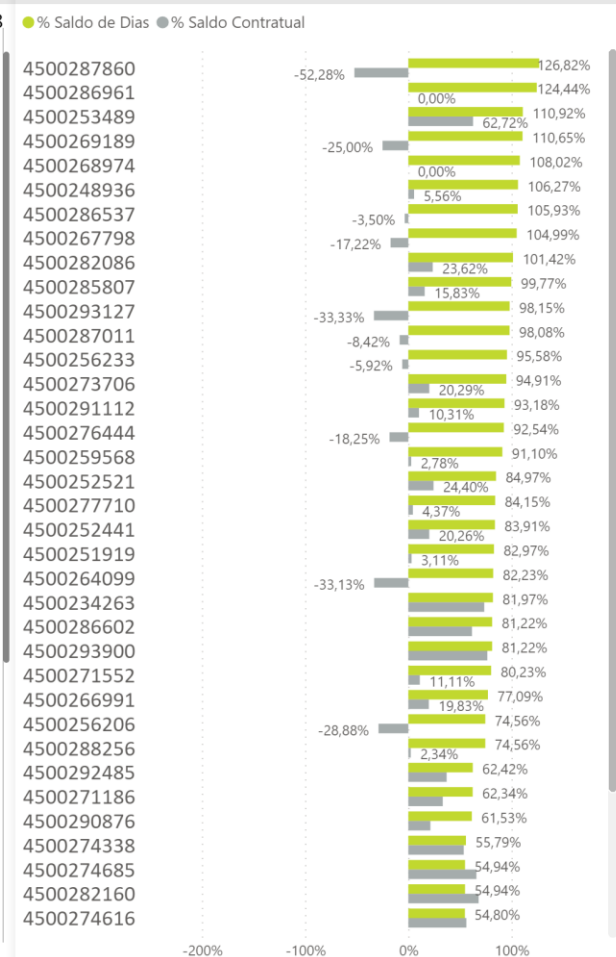
3

% Saldo < 0 dias

Cronograma de Acompanhamento de Vencimento de Contratos



Staus Geral Saldo Dias x Saldo Financeiro



Acompanhamento das vigências x saldos dos contratos

Monitoramento de Pagamento

Doc.compra	Fornecedor	Valor Contratual	Valor Pago Total	Laçado Planilha	Saldo Contratual	% Saldo Contratual	% Saldo de Dias	2021	2022	Jan	Fev	Mar	Abr
4500281922	OI	8.416.664,12	150.000		8.266.664,12	98,22%	23,21%		150.000,00				
4500280033	SAP BRASIL LTDA	5.877.622,00	1.280.300	327.551,12	4.597.321,75	78,22%			625.198,01		327.551,12		
4500264099	TECHMAINDRA	4.741.196,06	6.311.895	497.787,26	-1.570.698,55	-33,13%	82,23%	849.669	3.822.540,81	488.077,62		9.709,64	
4500252441	AGILITY ALPHAVILLE	1.534.980,45	1.224.007		310.973,17	20,26%	83,91%	411.113	375.568,17				
4500274616	VIVO	1.278.281,16	559.769	113.024,61	718.512,46	56,21%	54,80%	33.436	270.567,12	36.971,58	39.073,62	36.979,41	
4500256206	I9 Serviço de Telecomunicação Ltda	1.226.326,00	1.580.524	210.779,53	-354.198,31	-28,88%	74,56%	682.123	511.459,70	159.938,92	50.840,61		
4500271186	SUPERINTEROP SUPORTE EM INFORMATICA	1.109.479,32	739.653	92.456,61	369.826,44	33,33%	62,34%	184.913	369.826,44	30.818,87	30.818,87	30.818,87	
4500288256	I9 Serviço de Telecomunicação Ltda	1.091.652,66	1.066.069	83.759,12	25.583,96	2,34%	74,56%		670.371,74				83.759,12
4500285807	TECNORADIO	839.289,54	706.406	0,00	132.883,29	15,83%	99,77%		706.406,25	0,00			
4500274685	DIGITAL WORK	709.540,00	241.690	58.380,00	467.850,00	65,94%	54,94%		124.840,00	19.490,00	19.490,00	19.400,00	
4500266989	Telespázio	686.600,00	541.492	20.599,21	145.108,31	21,13%		230.175	267.126,63	20.599,21			
4500287860	BACKSOFT BRASIL LTDA	646.000,00	983.702	337.995,82	-337.701,92	-52,28%	126,82%		294.362,00	126.293,90	211.701,92		
4500248936	TECNORADIO	594.000,00	561.000	16.500,00	33.000,00	5,56%	106,27%	198.000	148.500,00	0,00		16.500,00	
4500266991	Telespázio	593.308,44	475.627	49.442,37	117.681,73	19,83%	77,09%	164.358	197.219,46	16.480,79	16.480,79	16.480,79	
4500291112	ARKLOK PTG	540.000,00	484.315	169.370,01	55.685,42	10,31%	93,18%		73.447,10	56.896,33	56.236,84	56.236,84	
4500286537	SINALL	484.000,00	500.963	40.339,71	-16.963,23	-3,50%	105,93%		336.130,29	40.339,71			
4500252521	Eyes Nwhere Sist Intel de Imagem Lt	435.220,00	329.026		106.194,30	24,40%		88.560	89.310,95				
4500269189	TECH MAHINDRA SERVICOS DE INFORMATI	352.417,70	440.522	88.104,58	-88.104,59	-25,00%	110,65%	264.313			88.104,58		
4500276444	ARKLOK PBJ	348.000,00	411.494	63.493,49	-63.494,06	-18,25%	92,54%	103.981	244.020,01	17.145,67	23.173,91	23.173,91	
4500274338	Telespázio	323.769,51	149.970	26.117,43	173.799,71	53,68%	55,79%		76.536,01	8.705,81	8.705,81	8.705,81	
4500294087	Telespázio	212.888,58	88.379	41.198,42	124.509,10	58,49%					20.599,21	20.599,21	
4500234263	EMBRATEL PTG	198.000,00	52.381		145.618,83	73,54%	81,97%	17.376	14.657,67				
4500253489	DIALDATA	180.000,00	67.099	4.696,45	112.901,11	62,72%	110,92%	13.620	30.603,96	1.835,02	2.861,43		
4500267798	OI	173.484,00	203.354	11.242,41	-29.870,06	-17,22%	104,99%	103.128	81.719,09	11.242,41			
4500286602	HOSTFIBER	148.336,08	56.862	6.180,67	91.473,91	61,67%	81,22%		40.545,20	6.180,67			
4500251919	AMERICA NET	147.600,00	143.010	5.867,14	4.590,28	3,11%	82,97%	44.025	68.529,80	5.867,14			
4500259568	a&b TELEGESTAO	129.600,00	126.000	14.400,00	3.600,00	2,78%	91,10%	43.200	50.400,00	3.600,00	3.600,00	3.600,00	3.600,00
4500271552	GEDANKEN DESENVOLVIMENTO E LICENCIA	108.000,00	96.000	12.000,00	12.000,00	11,11%	80,23%	12.000	56.000,00	4.000,00	4.000,00	4.000,00	
4500293900	HOSTFIBER	95.849,83	22.498	12.361,34	73.352,19	76,53%	81,22%				6.180,67	6.180,67	
4500256233	SANTODIGITAL DISTRIBUICAO E CONSULT	82.800,00	87.700	6.900,00	-4.900,00	-5,92%	95,58%	25.300	34.800,00	2.300,00	2.300,00	2.300,00	
4500278415	DIGITALNET	71.590,00	33.790	5.400,00	37.800,00	52,80%	46,99%		21.190,00	1.800,00	1.800,00	1.800,00	
4500275903	WORKS INFORMATICA COMERCIAL LTDA	69.840,00	68.520		1.320,00	1,89%		10.830	28.170,00				
4500278056	ANTUNES E WEGIS NETWORKS LTDA	67.296,20	28.973	4.979,10	38.323,10	56,95%	47,28%		19.014,90	1.659,70	1.659,70	1.659,70	
4500286961	Eyes Nwhere Sist Intel de Imagem Lt	65.047,60	65.048	8.130,95	0,00	0,00%	124,44%		56.916,65	8.130,95			
4500293020	AMERICA NET	64.800,00	27.986	7.627,14	36.813,88	56,81%					5.867,00	1.760,14	
4500273706	DATA MARK	63.213,60	50.386	8.128,50	12.827,14	20,29%	94,91%	10.424	23.705,10	2.709,50	2.709,50	2.709,50	
4500277710	MEGA TELECOM	41.600,00	39.781	5.738,84	1.819,11	4,37%	84,15%	8.216	22.816,47	2.877,41	2.861,43		
4500292867	BRASOFTWARE INFORMATICA LTDA	41.325,00	123.975	82.650,00	-82.650,00	-200,00%	30,32%			41.325,00	41.325,00		
4500290876	MEGA PC	40.057,44	31.505	7.936,50	8.552,57	21,35%	61,53%		7.695,37	3.968,25	3.968,25		
Total		34.080.179,35	20.788.683	2.863.579,09	13.291.496,26	39,00%	77,93%	3.544.184	9.963.204,29	1.440.811,15	1.000.294,75	335.114,07	87.359,12

Gestão do Contrato

Todos

Valor Total de Contrato

34,08 Mi

Valor Total de Pagamentos

2,86 Mi

Saldo R\$

13,29 Mi

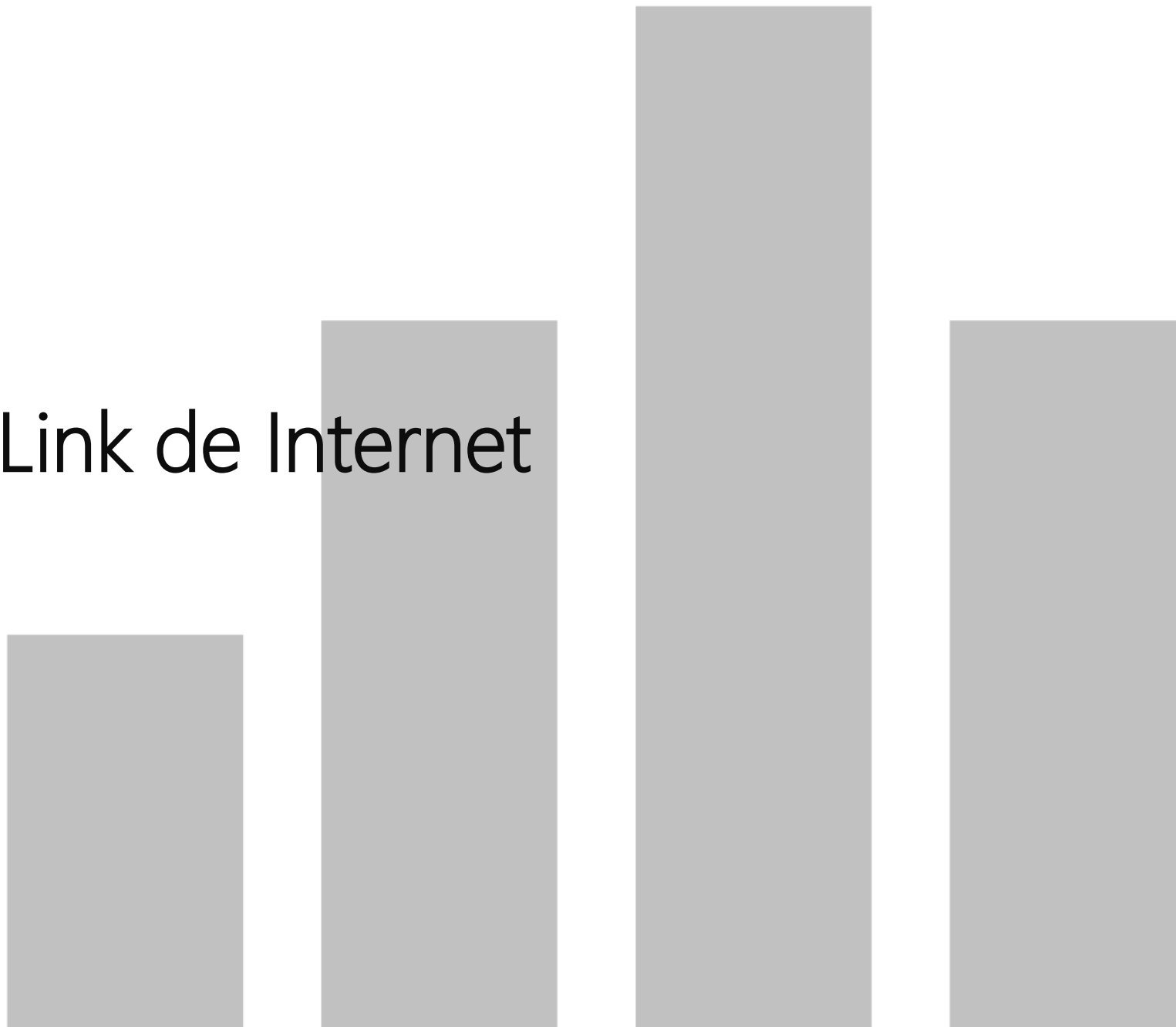
Comprometido (%)

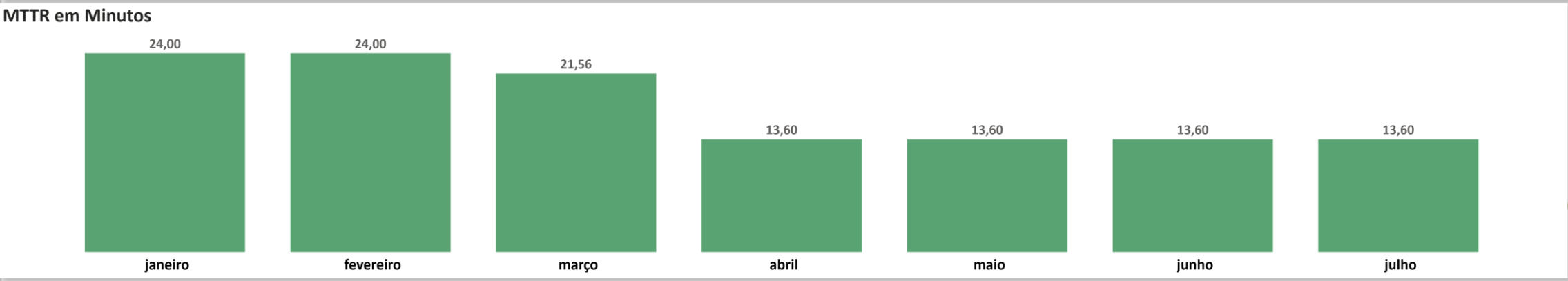
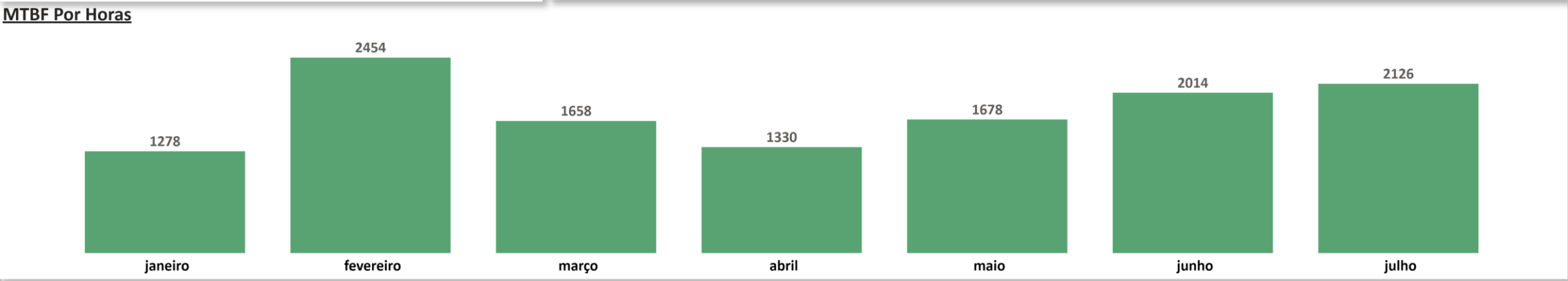
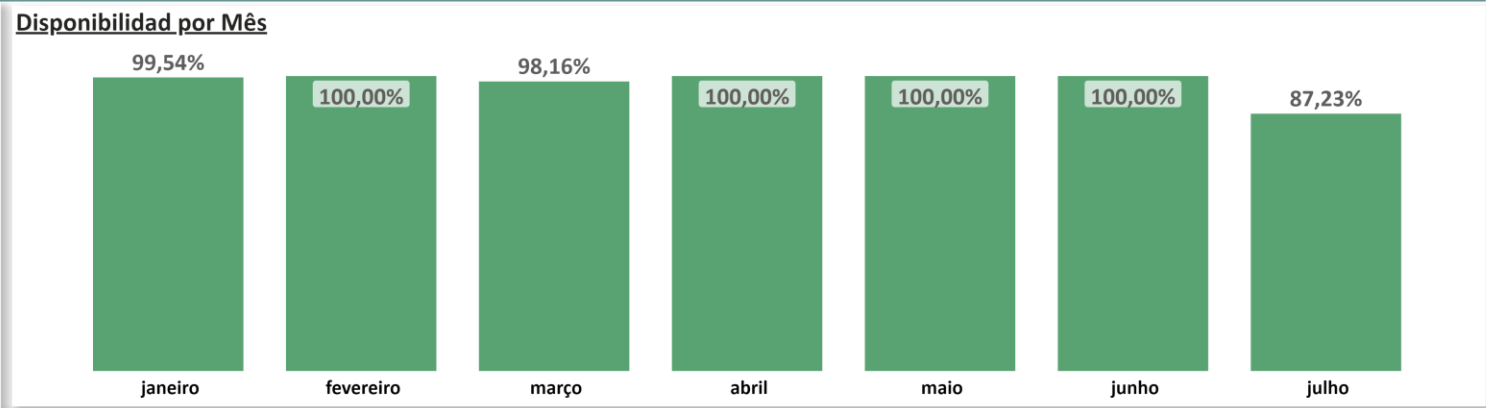
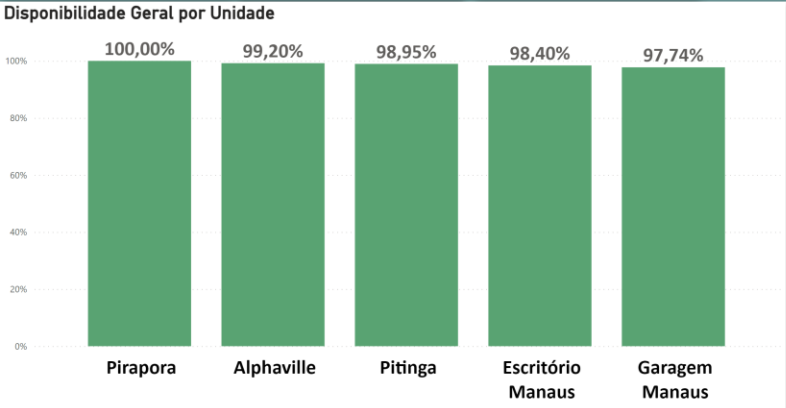
61,00%

Detalhamento dos contratos

Indicadores de Link de Internet

[View in Power BI](#) ↗





Ajuste Temporal

Ano

Trimestre

Mês

Semana do ano

Dia

Date

Ano

Todos

Mês

Todos

Semana

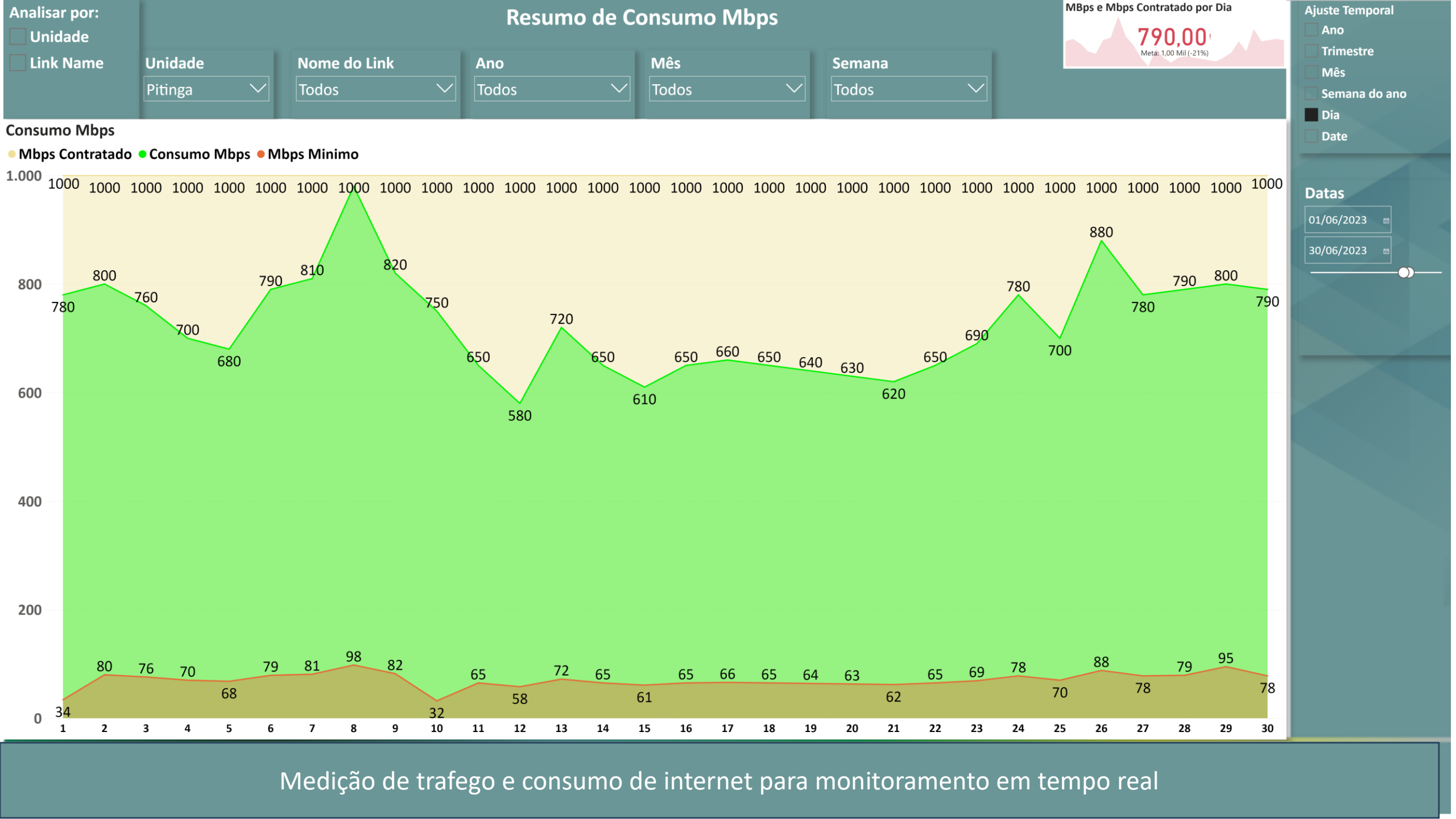
Todos

Datas

01/01/2023

10/07/2023

TABOCA



Consumo Mbps

● Mbps Contratado ● Consumo Mbps ● Mbps Mínimo

Day	Mbps Contratado	Consumo Mbps	Mbps Mínimo
1	1000	780	34
2	1000	800	80
3	1000	760	76
4	1000	700	70
5	1000	680	68
6	1000	790	79
7	1000	810	81
8	1000	1000	98
9	1000	820	82
10	1000	750	32
11	1000	650	65
12	1000	580	58
13	1000	720	72
14	1000	650	65
15	1000	610	61
16	1000	650	65
17	1000	660	66
18	1000	650	65
19	1000	640	64
20	1000	630	63
21	1000	620	62
22	1000	650	65
23	1000	690	69
24	1000	780	78
25	1000	700	70
26	1000	880	88
27	1000	780	78
28	1000	790	79
29	1000	800	95
30	1000	790	78

Medição de tráfego e consumo de internet para monitoramento em tempo real

08 - Indicadores de Desempenho SLA Helpdesk

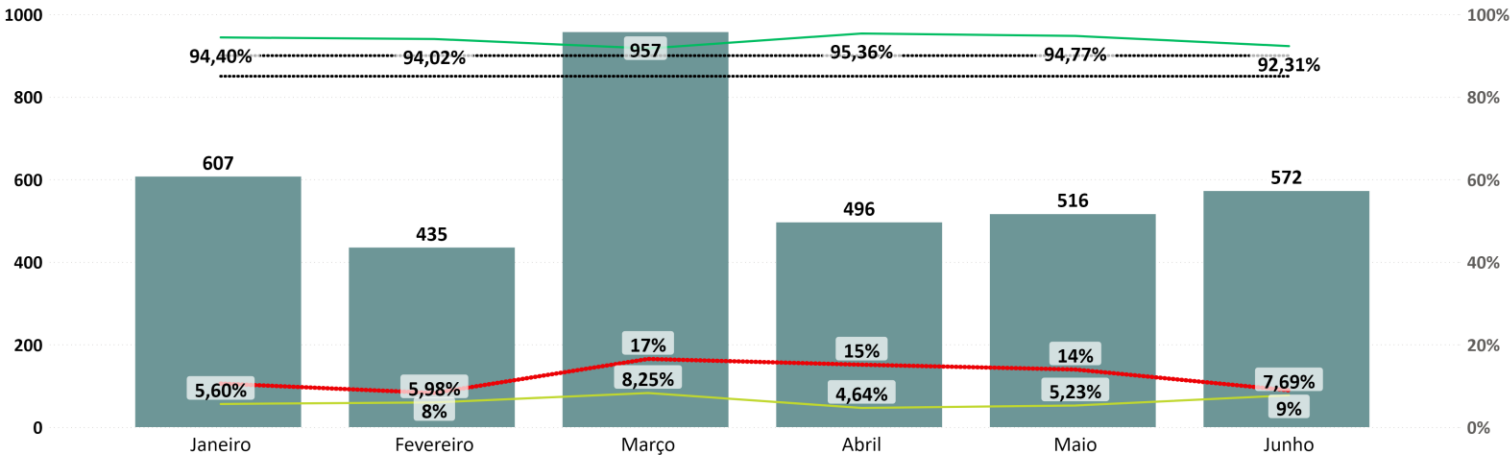
[View in Power BI](#) ↗

Indicadores de SLA Catálogo de Tecnologia de Informação

Temporal
Meses

Aderência de Atendimento ao Catálogo de TI

● Registrado no SLA ● % Atendimento fora do Prazo ● % Atendimento Dentro do Prazo ● Critico e Alto ● Meta Superior ● Meta Inferior



Narrativa

Em 957, Março teve o maior Registrado no SLA e foi 120,00% maior do que Fevereiro, que teve o menor Registrado no SLA em 435.

Registrado no SLA e % Atendimento fora do Prazo total estão correlacionados positivamente entre si.

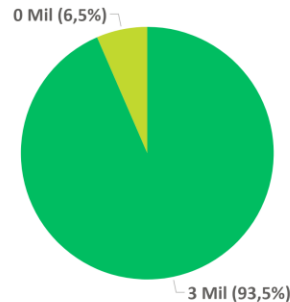
Março contabilizou 26,71% de Registrado no SLA.

Em todos os 6 Meses, Registrado no SLA variou de 435 para 957, % Atendimento fora do Prazo variou de 4,64% para 8,25% e % Atendimento Dentro do Prazo variou de 92% para 95%.

% Atendimento Dentro do Prazo e % Atendimento fora do Prazo divergiram mais quando o Equipe era SAP, quando % Atendimento Dentro do Prazo era 100% maior do que % Atendimento fora do Prazo.

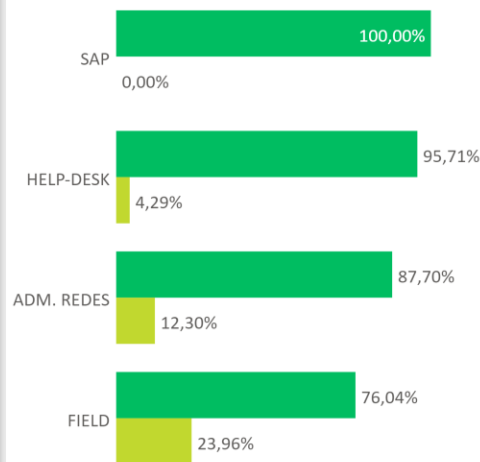
Relação de Atendimento

● Dentro do Prazo ● Fora do Prazo



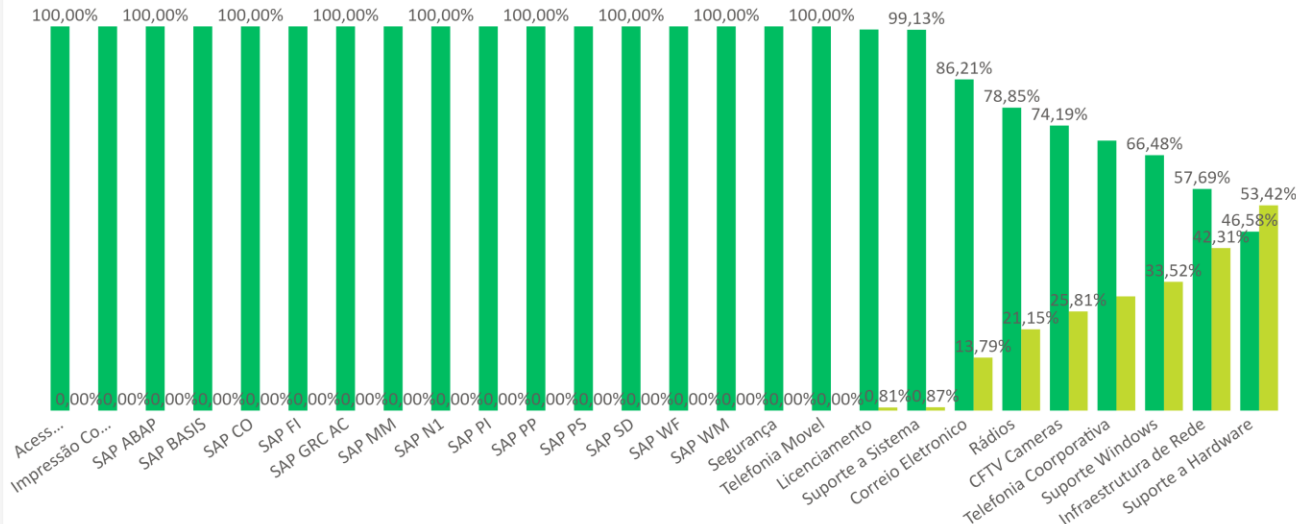
Desempenho por equipe

● % Atendimento Dentro do Prazo ● % Atendimento fora do Prazo



Desempenho por equipe

● % Atendimento Dentro do Prazo ● % Atendimento fora do Prazo



Tipo

Todos

Categoria

Todos

state

Todos

Equipe

Todos

queue

Todos

priority

Todos

Ano, Meses, Semana do...

Seleções múltiplas

Total de Tickets

1.999

Resultado Q1

93,05%

Resultado Q2

94,07%

Indicadores de desempenho de SLA atendimento de equipes de tecnologia de informação.

Gestão Backlog de Tickets OTRS

Tipo

Todos

Categoria

Todos

state

Todos

Equipe

Todos

priority

Todos

Mês

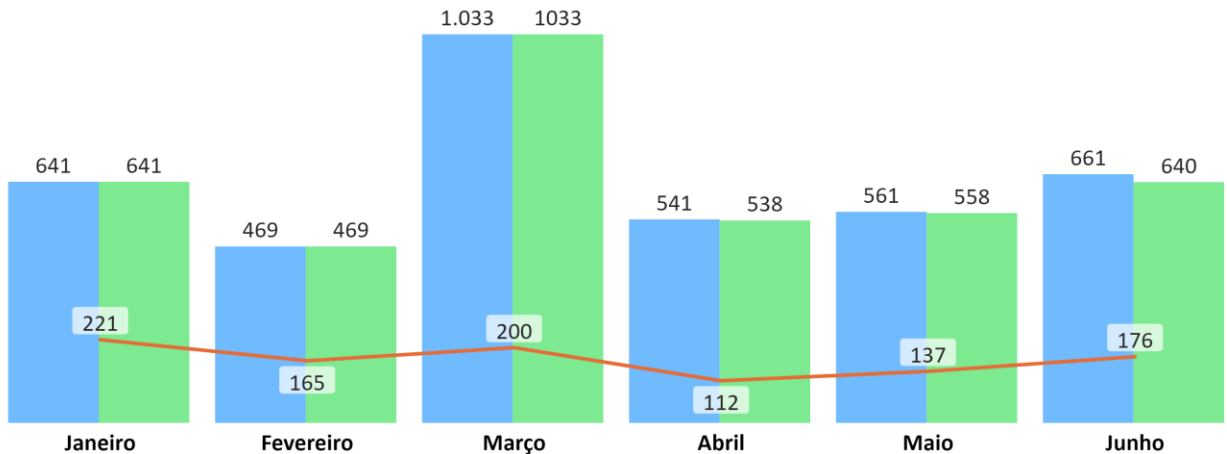
Todos

Ano, Meses, Se...

Seleções múl...

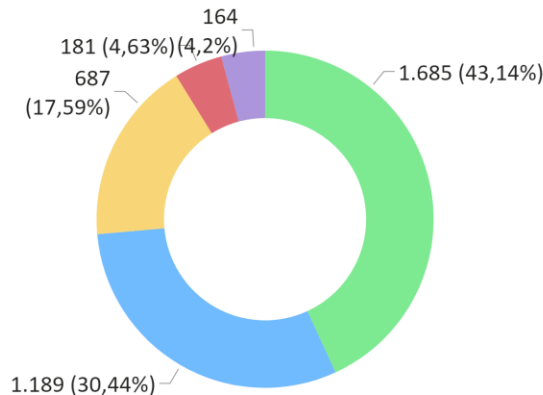
Histórico de Tickets

● Abertos ● Fechados ● Backlog

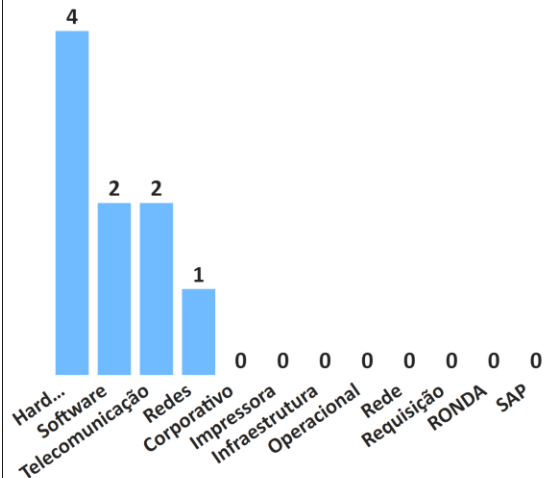


Aging

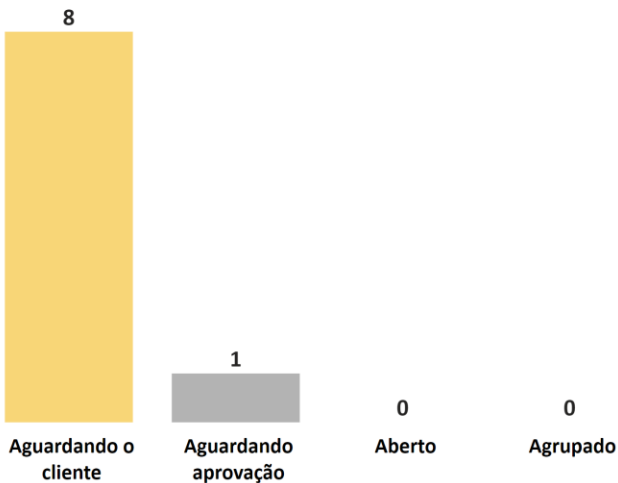
Aging ● >5 ● 0-5 ● >10 ● >30 ● >20 ● (Em branco)



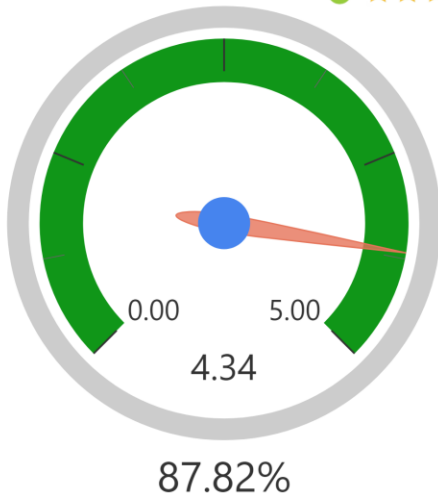
Top 5 Categorias



Status por Quantidade de Tikects



Índice de Satisfação (1 a 5)



3.906

Total Tickets

3.879

Fechados

9

Andamento

1011

Backlog (Qt)

12,85

TMO (Dias)

20%

FCR

2717

Aging (Qt)

3894

SLA (Qt)

Backlog de tickets abertos por criticidade e tempo.

Catálogo de SLA Tecnologia de Top Team

Resultado de Atendimento Dentro de Dentro do Prazo

Aline Alexandra de Brito Freitas	96.77%	313
Vinicius Lopes Gomes	100.00%	167
Samantha Santos Amarante	69.93%	154
Rogério Lucchetta	97.14%	144
Suporte Tecnoradio	77.57%	119
Klaucio Hudson de Menezes Lima	66.06%	115
Andre Eduardo Rocha	70.91%	110
Andreia Anjos	97.67%	89
Wallace Oliveira de Santana	94.74%	86
Cristiano Sevalho Braga	63.64%	83
Wevernir de Souza Pires Pereira	91.25%	81
Renato Lula Gomes	97.37%	77
Anderson de Oliveira Moura	100.00%	75
Daniela dos Santos Ferreira	86.44%	65
Diego Roberto de Souza	100.00%	60
Richerd Bruce Maquiné	64.58%	59
Iverson Jose de Azevedo	29.09%	58
Wagner Rodrigues de Araujo	100.00%	55
Raffaele Polari Quercia	76.00%	53
Fernando Candido	93.75%	37
Caio Castori de Oliveira	100.00%	33
Victoria Cola Santo Silva	96.88%	33
Bruno Victor Santana Santos	100.00%	31
Danilo Santos Lima	100.00%	21
Maria Cleonice Oliveira Almeida	100.00%	21

Resultado de Atendimento por Peso de Relevância

Edilson Radael	100.00%	100.00%
Rodrigo Assunção de Siqueira	100.00%	100.00%
Rodrigo Diniz Barboza da Silva	100.00%	100.00%
Amilcar da Silva Junior	50.00%	100.00%
Bruno Barca Cesario de Oliveira	50.00%	100.00%
Felipi Gonçalves Delfino	50.00%	100.00%
Rodrigo Tadeu Guerra	50.00%	100.00%
Fabio Santiago de Menezes	33.33%	100.00%
Tiago Cunha Orrico	25.00%	100.00%
Jose Denis Costa Candeira Ferreira	16.67%	100.00%
Marcel Henriques de Mesquita	14.29%	100.00%
Marcelo Pinheiro Samechima Mendes	11.11%	100.00%
Thalita Ferreira	10.94%	87.50%
Americo Ricardo Coutinho Dias	10.00%	100.00%
Caroline Amarante	10.00%	100.00%
Valeria da Silva Mendes	10.00%	100.00%
Claudio Noboru Assanome	8.33%	100.00%
Danilo Santos Lima	4.76%	100.00%
Maria Cleonice Oliveira Almeida	4.76%	100.00%
Bruno Victor Santana Santos	3.23%	100.00%
Caio Castori de Oliveira	3.03%	100.00%
Victoria Cola Santo Silva	2.94%	96.88%
Fernando Candido	2.53%	93.75%
Wagner Rodrigues de Araujo	1.82%	100.00%
Diego Roberto de Souza	1.67%	100.00%

Tipo

Todos

Categoria SLA

Todos

priority

Todos

Equipe

Todos

Acompanhamento de eficiência de analistas de tecnologia de informação.